

Aguas Andinas 9M2023 Results





Present today



MIQUEL SANS
Chief Financial Officer



CRISTIAN TORRES
Controlling and Accounting
Manager



JOSÉ SÁEZ
Chief Territorial Officer

Investor Relations Team



ANTONELA LAINO
Finance and Investor
Relations Manager



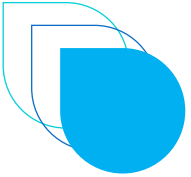
DENISSE LABARCA ABDALA
Head of Investor Relations



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- 1 Context
- 2 Tariffs
- 3 **Financial** Summary
- 4 **Climate Change** Challenge
- 5 **Biociedad**

AGENDA

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November

2023



1^o

Context



Context 9M2023

CLIMATE CHANGE

- Despite the last rains recorded throughout the year, the situation of drought and hydric scarcity the country is going through continues.
- We continue prioritizing agreements for water transfers from the Maipo river basin and operating the operational backup infrastructure that provides us with greater resilience.
- **Biociudad** plan launched to face the effects of climate change, promoting resilience and sustainable water security over time. This new strategy includes a battery of projects, whose horizon extends to 2030.

TRANSFORMATION PLAN

- Aguas Andinas continues implementing its Avanza+ Transformation Plan:
 - ✓ **Risk mitigation**
 - Operational continuity
 - ✓ **Financial Sustainability**
 - Capture of efficiencies (\$ 3,203 MCLP in 9M 2023)
 - Investment prioritization
 - ✓ **Improve cash flow**
-
- Commercial actions for the recovery of bad debts have led to a reduction in bad debt expenses, with a ratio over revenues of 2.3% at 9M 2023 (vs 2.6% 9M 2022).

RELEVANT EVENTS

- Ratification of local risk rating by ICR Chile and Fitch Ratings with **AA+ and stable trend**.
- S&P affirms **A- international risk rating** and **stable outlook**
- Aguas Andinas has been awarded the 2023 **Board of Directors of the Year** Award by the Chilean Institute of Directors for its systematic efforts to move towards a more sustainable market and comply with the CMF's ESG 461 regulation.

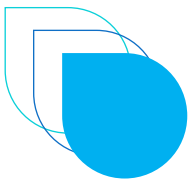




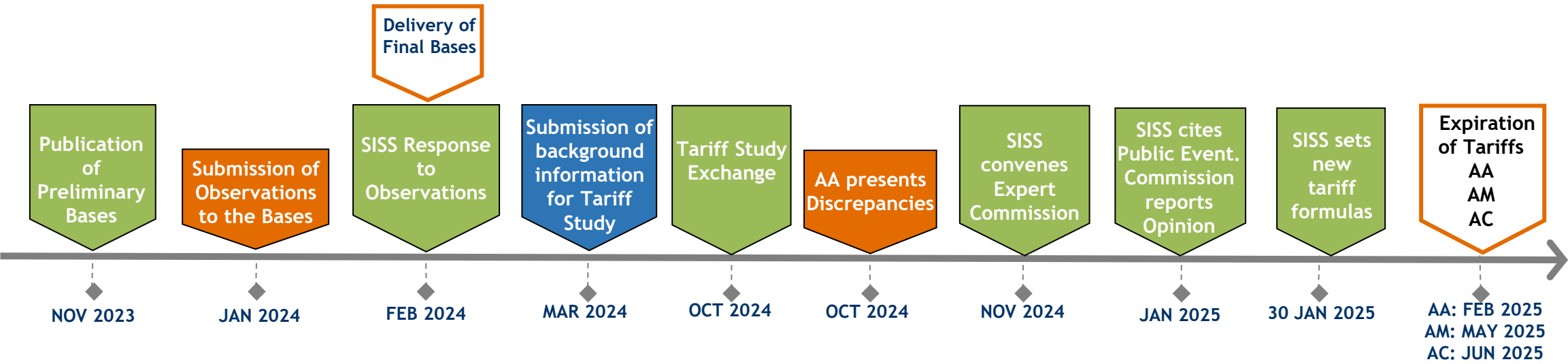
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Tariffs





Estimated schedule VIII tariff process

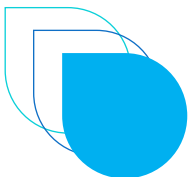




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Financial summary

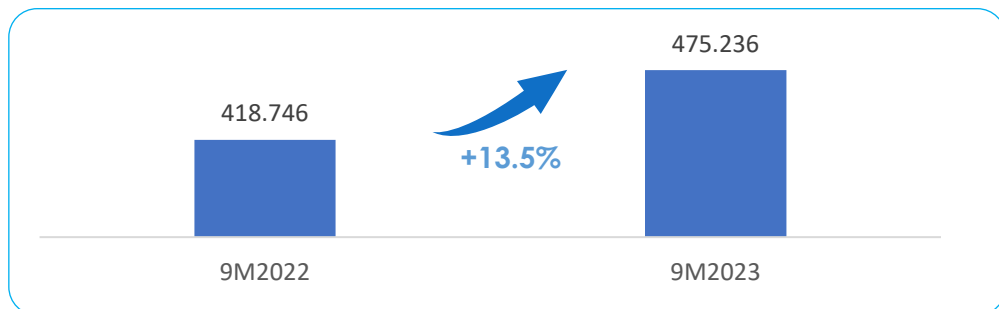




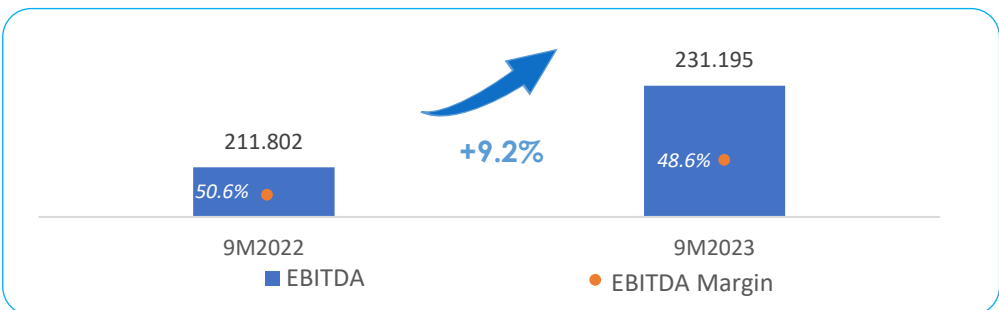
EBITDA increases by 9.2% due to higher tariff revenues, slightly higher consumption compared to 2022 and other non-sanitation incomes

Revenues breakdown (1):

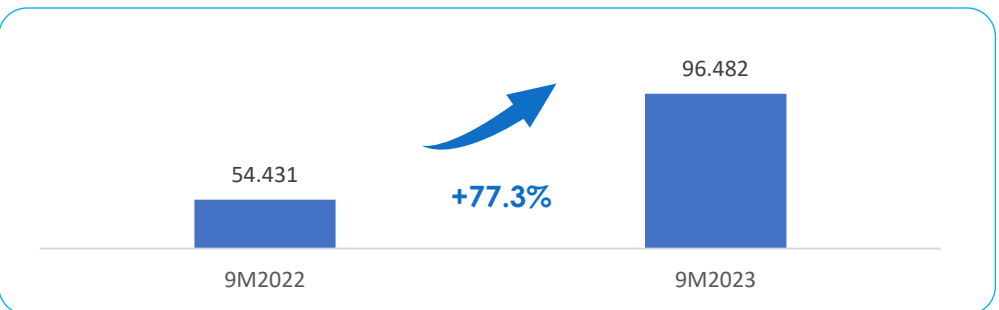
REVENUES



EBITDA



NET REVENUES

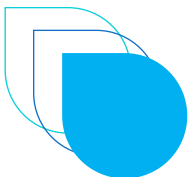


- **Tariff indexations** for 44,430 MCLP (5 polynomial indexations, +12.3% average tariff increase and higher overconsumption of +19.7%).
- **Higher consumption** by 4,629 MCLP (+5,7 hm³ Drinking Water; +1.5%).
- **Other revenues** of 7,431 MCLP (mainly for engineering services (extension of Metro de Santiago Line 7), household services, other sanitation revenues and Environmental Services Subsidiaries).
- **Efficiencies** for 3,203 MCLP.
- **Financial Result** is mainly impacted by a lower revaluation of financial debt by 63,971 MCLP due to the variation of the Unidad de Fomento (3.09% in 2023 versus 10.54% in 2022), jointly with higher financial income (better interest rate) partially offset by lower financial activation and higher rate of bank loans.

Partially offset by :

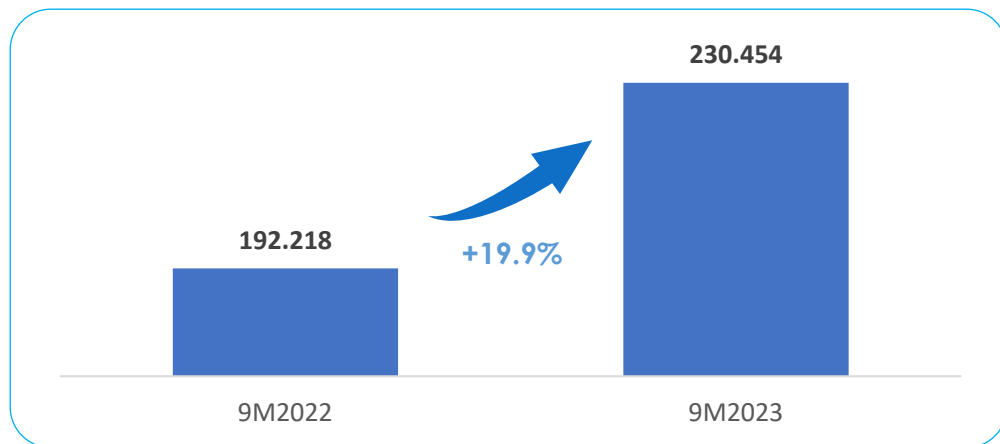
- **Higher CPI costs:** (9,753) MCLP and cost of sales non-sanitation income by: (6,121) MCLP.
- **Higher operating costs:** (14,055) MCLP, mainly related to networks, infrastructure maintenance, electricity, chemical supplies and customer services.
- **Extraordinary operational contingencies** (blockage of Toma Independiente, breakage of the Recoleta water main and heavy rains in June), whose corrective costs amounted to \$(3,832) MCLP.

(1) Beginning with these financial statements, Operating Revenues include Interest on customer debt of MCLP 5,439 in sept.23 and MCLP 3,415 in sept.22, which were previously presented as Financial Revenues.

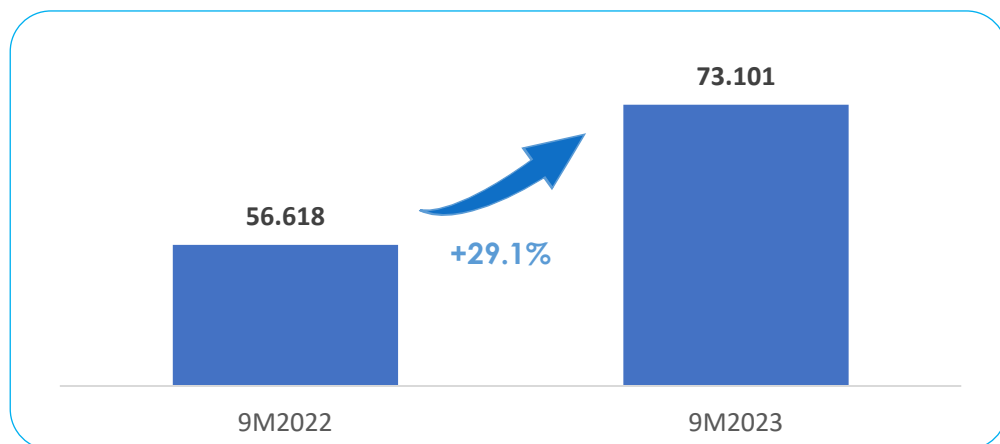


Strong cash generation has allowed to keep leverage in line with the company's objectives

OCF

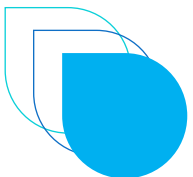


FCF



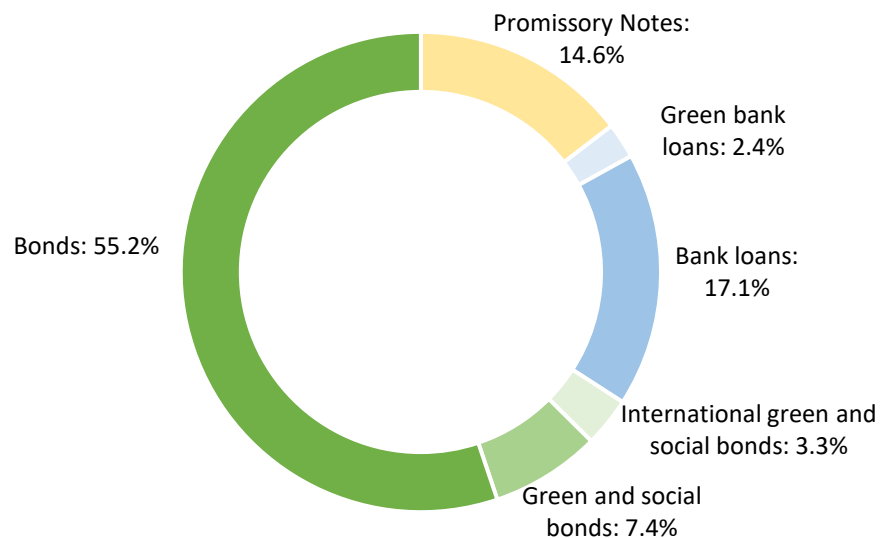
	Sept-2023	Sept-2022	Var.
OCF	230,454	192,218	38,236
Taxes	(41,996)	(20,628)	(21,367)
Net debt interest	(26,527)	(22,926)	(3,601)
Paid Capex	(88,831)	(92,046)	3,215
FCF	73,101	56,618	16,483

Figures in CLP million

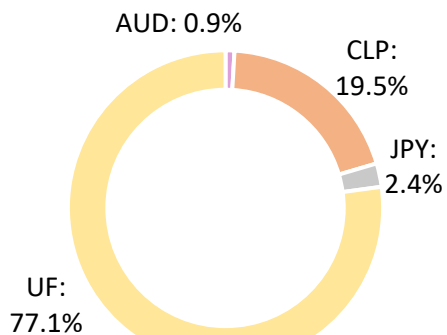


Net Debt Stable (+0.9% dic-22 vs sept-2023)

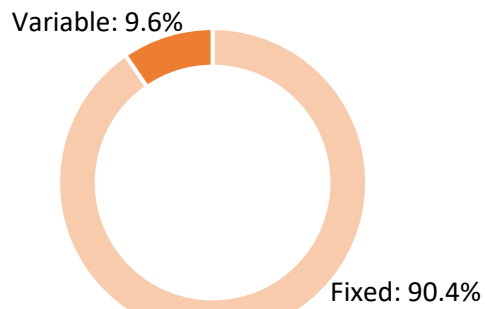
Debt by instrument



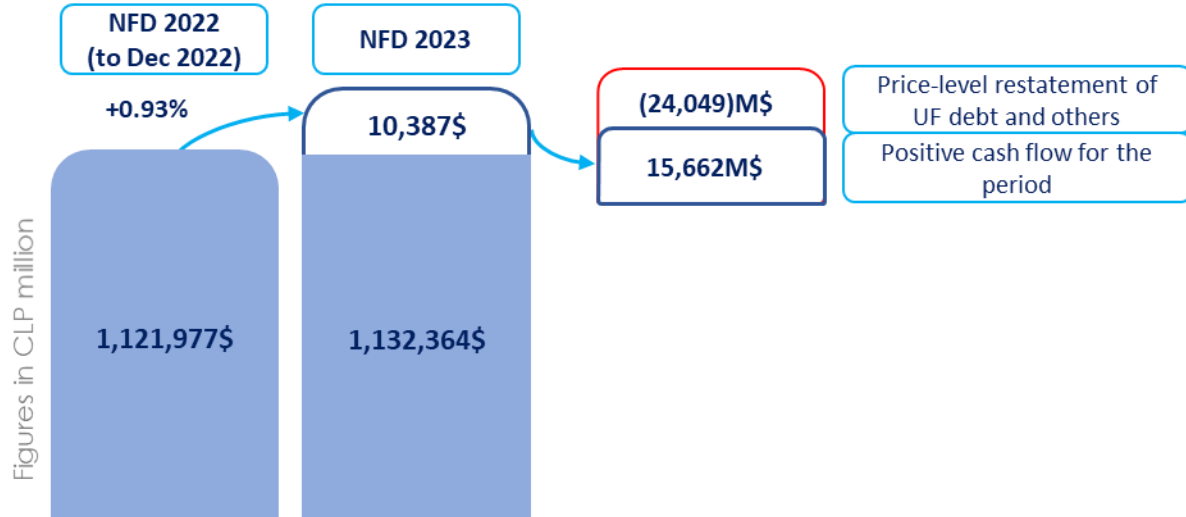
Debt by currency



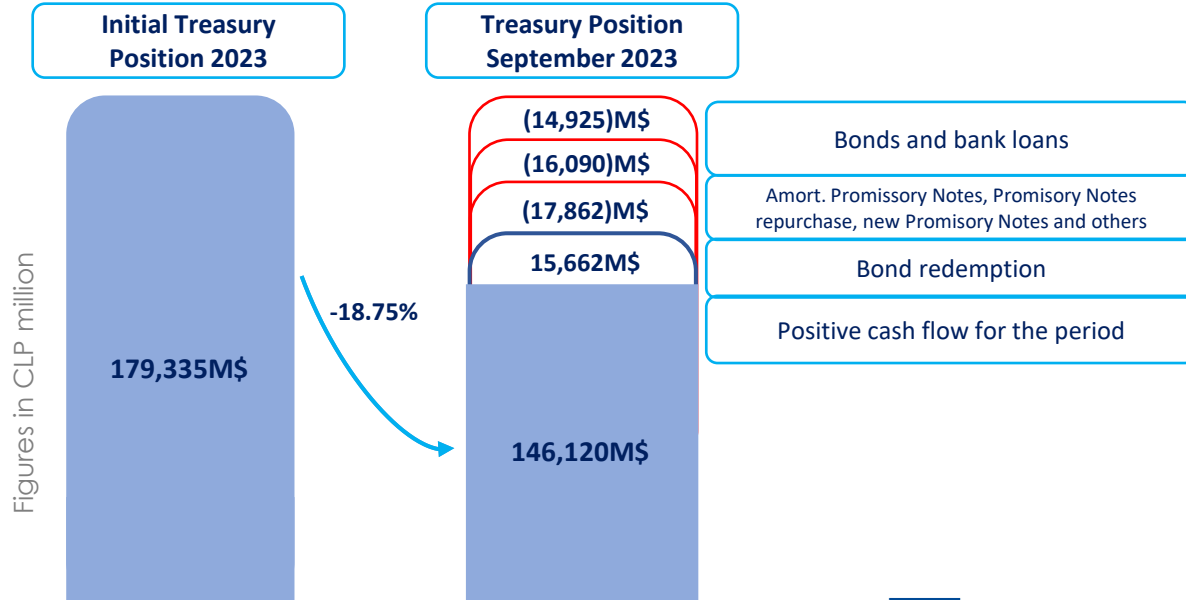
Debt by rate

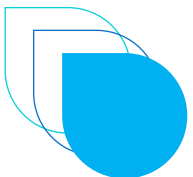


Variation NFD 2023



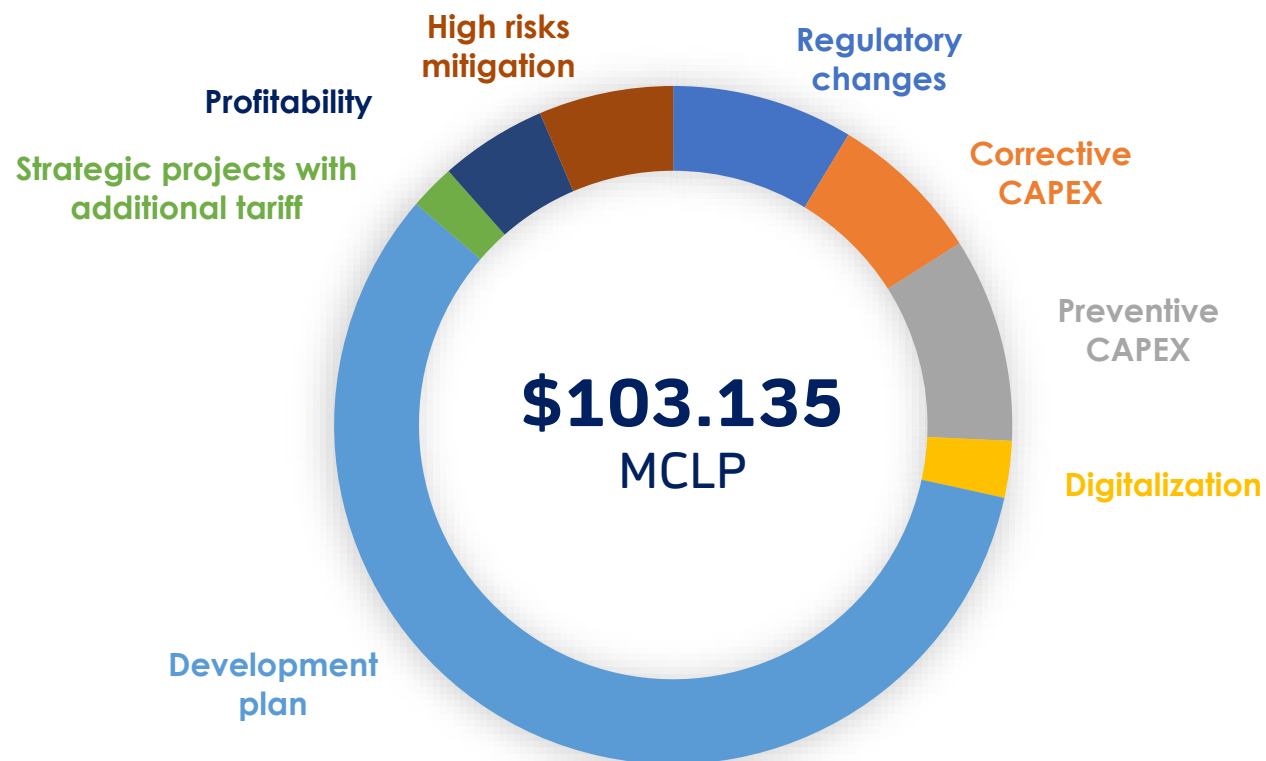
Cash Position Variation

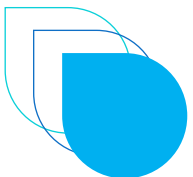




Ambitious Investment Plan 9M2023

Focused on efficiency and operational continuity and increase of water resources





Sustainability and economic value

Financial ratios reflecting a strong financial structure

Nov. 2023
EV/EBITDA(1) 8,63x

EV/EBITDA: (Market capitalization + net financial debt + minority interest) / EBITDA

Sept. 2023
ROCE 12,1%

ROCE: EBIT (12 months) / Capital employed (average of last 2 years)

Sept. 2023
EPS \$20,80

EPS: Earnings per Share. Annualized profit for the year / total number of shares.

Sept. 2023
Leverage 1,69x

Leverage: Total Debt / Equity

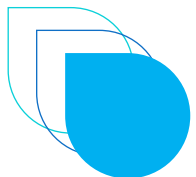
Sept. 2023
Liquidity 0,86x

Liquidity: Current Assets / Current Liabilities

Sept. 2023
Net Debt/EBITDA 3,6x

NF. Net/EBITDA: (Net Financial Debt) / EBITDA

(1) EV/EBITDA according to Bloomberg methodology as of November 22nd, 2023.



Economic Value and Sustainability

Financial and ESG ratings of excellence

STANDARD
& POOR'S

International
rating: A-



Local Rating: AA+
(CL)

FitchRatings

ESG credentials of excellence



Sustainability Yearbook
Member 2022
S&P Global

Evaluated by the
Colombian Stock
Exchange (BVC)

Member of
Dow Jones
Sustainability Indices
Powered by the S&P Global CSA

Rated by
Morningstar
Sustainalytics



Aguas Andinas was nominated by ALAS 20, an agenda of sustainable leaders, for the categories "**Leading Company in Sustainability**" and "**Leading Company in Investor Relations**", results that will be published on December 11, 2023.



The Company has been certified by **Great Place to Work** as a good company to work for.



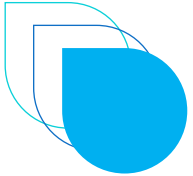
Aguas Andinas has been awarded the 2023 **Board of Directors of the Year Award** by the Chilean Institute of Directors for its systematic and profound effort to comply with all ESG regulations emanating from CMF Circular 461.



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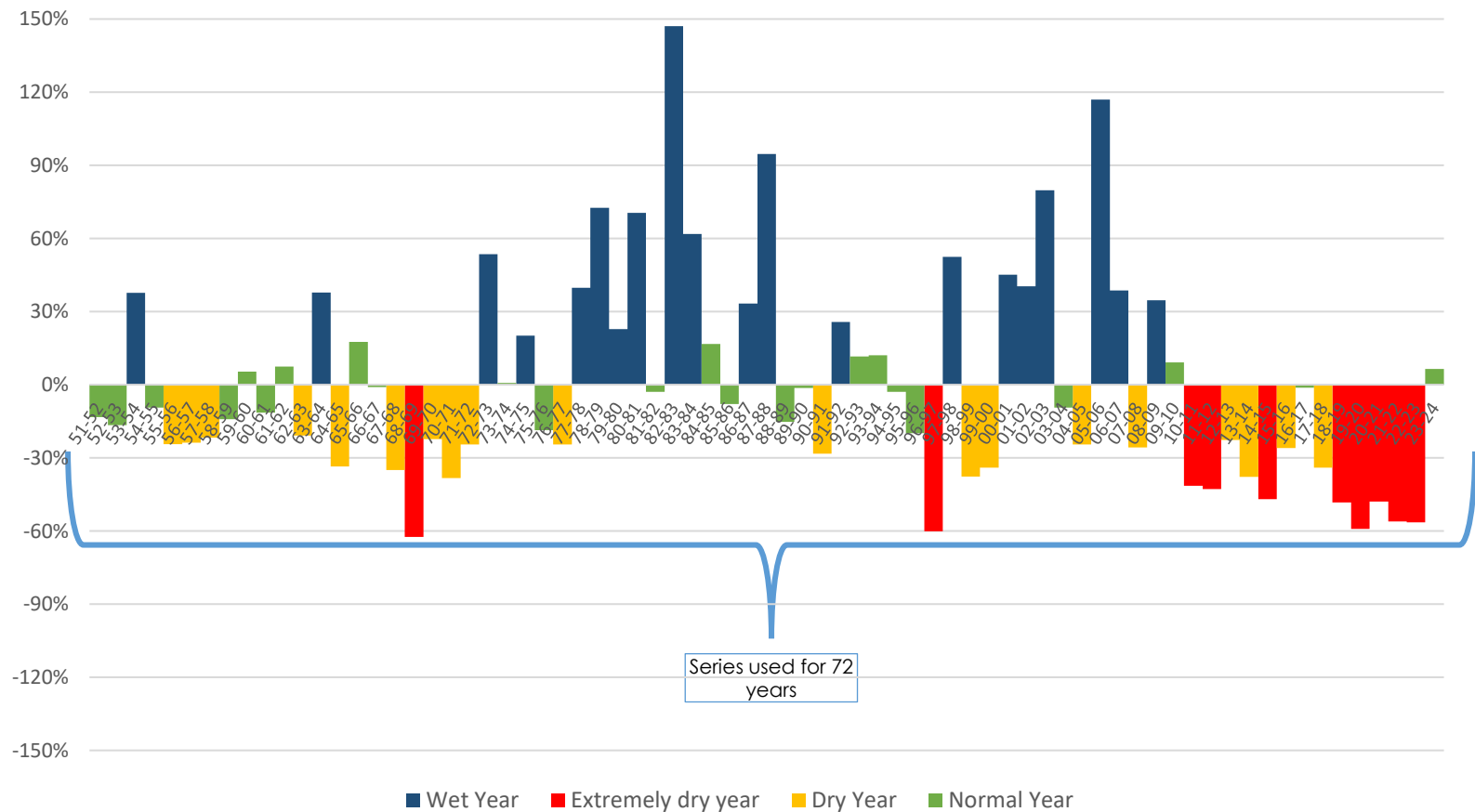
Climate Change challenge





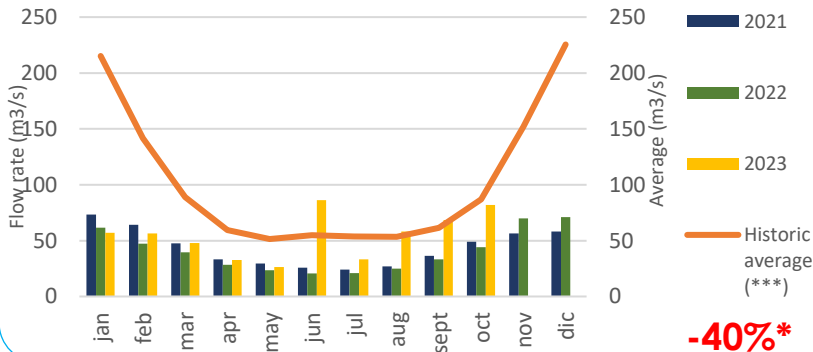
Climate change : Challenges and opportunities

Deficit/Surplus of the Maipo River - Period 1951/2023



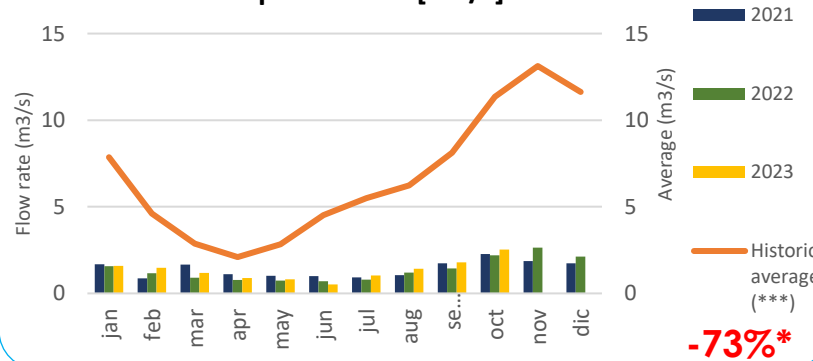
* Percentages correspond to historical average of years with normal hydrology for Mapocho River and Maipo River (60 and 40 years respectively)

Maipo River [m3/s] 2023



*** Historic average of the 60 years of normal hydrology (1951-2009).

Mapocho River [m3/s] 2023



*** Historic average of the 40 years of normal hydrology (1969-2009).

Precipitation Monitoring El Yeso Reservoir**

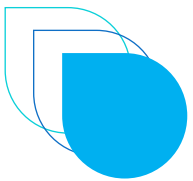
Cumulative precipitation 2019-20 (mm)	125,6
Cumulative precipitation 2020-21 (mm)	288,2
Cumulative precipitation 2021-22 (mm)	154,9
Cumulative precipitation 2022-23 (mm)	220,1
Cumulative precipitation 2023-24 (mm)	713,0
Average cumulative precipitation to date (mm) (1962 - 2023)	463,4

** Beginning of hydrological year (April 1st) to September 30th

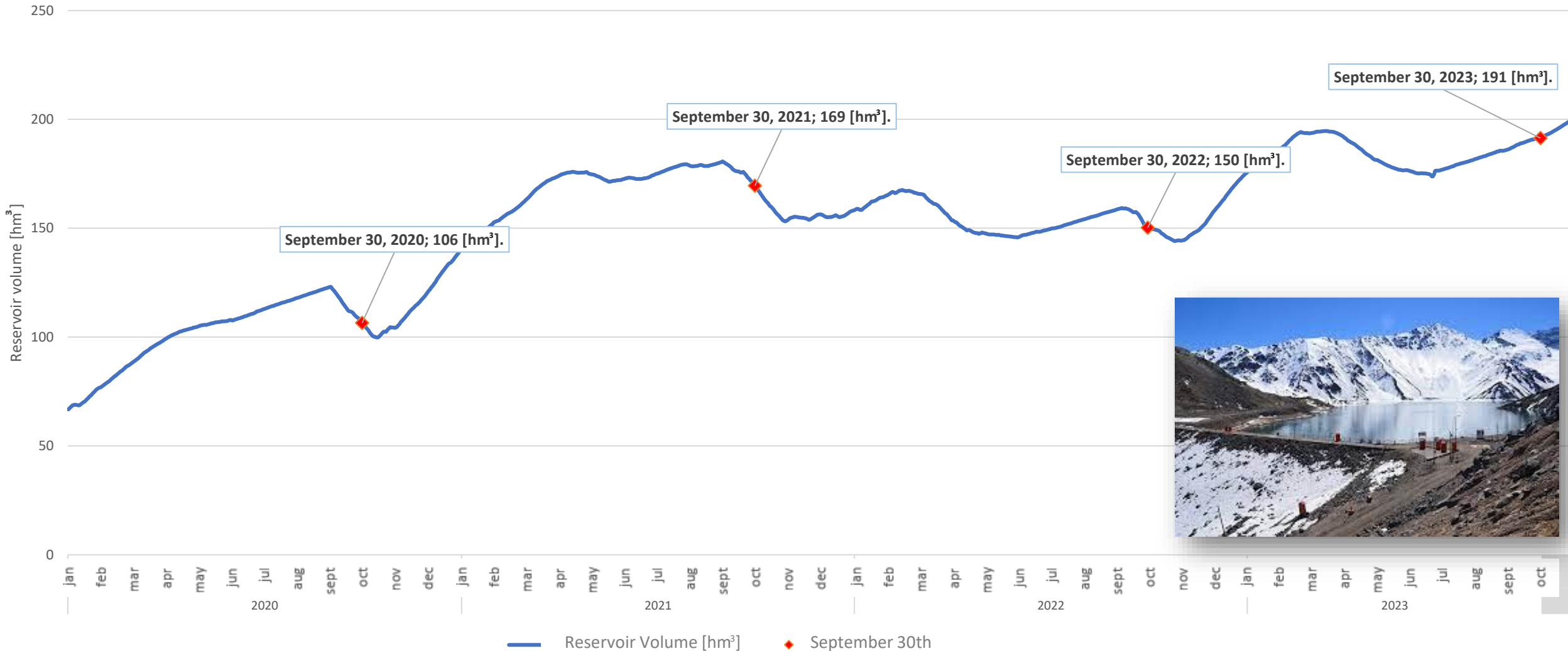
November

2023





Climate Change Challenge: Water Scarcity

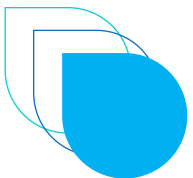




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Biociudad





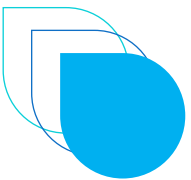
WE KNOW ABOUT MAJOR CHALLENGES

- We achieved in record time the sanitation of 100% of the Metropolitan Region's sewage water in record time.
- We went a step further and with our Biofactories, we boosted the circular economy.

US\$ 1.200
MILLION IN
SANITATION



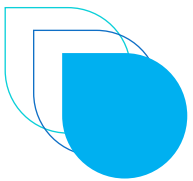
BIO
CIUDAD



CLIMATE CHANGE DOESN'T LET UP

- We have experienced 14 years of extreme drought.
- We went from 3 turbidity events between 1991 - 2000, to 55 turbidity events projected for 2021 - 2030.



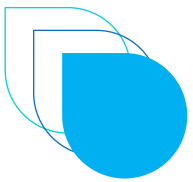


WE HAVE DEVELOPED SPECIFIC SOLUTIONS

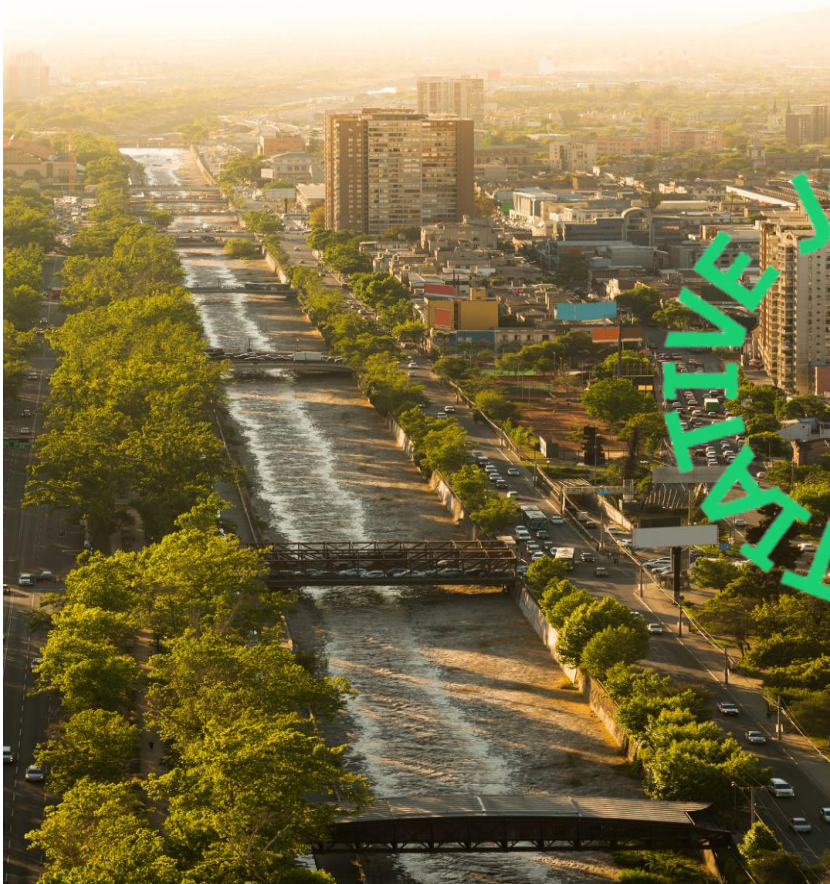


US\$ 250 million (75% already
executed in Resilience Plan)

- Phase 1:** 2013 (from 4 to 9 hours of autonomy)
Drinking water safety tanks
- Phase 2A:** 2018 (from 9 to 11 hours of autonomy)
New tanks and wells.
- Phase 2B:** 2020 (from 11 to 34 hours of autonomy)
Pirque mega-tank
- Phase 3:** 2022 (from 34 to 37 hours of autonomy)
Deep well battery Cerro Negro Lo Mena
- Phase 4:** Ongoing (37 to more than 48 hours of autonomy)
Maipo River Alternative Catchment and Pipeline



WHAT BIOCIUDAD IS?



JOIN
THIS
INITIATIVE

- A new strategy of Aguas Andinas to face climate change, with specific solutions for the city and its residents.
- It will promote resilience and sustainable water security over time for the more than 8 million population of the Metropolitan Region.
- It contemplates investments of more than US\$1 billion by 2030.
- It considers a battery of projects that provide specific, innovating and environmentally friendly solutions.
- We want to implement anticipatory, proactive and purposeful work, hand in hand with collaboration.

PILLARS AND PROJECTS **BIOCIUDAD**

Resilience



Maipo Alternative Catchment

New Sources



Retorno Maipo

Increased groundwater use



West Santiago/ South Santiago/ Conduction of New Sources West Maipo/ Bicentenario Tank

Nature-Based Solutions



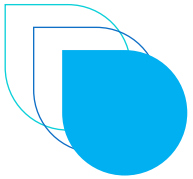
Infiltration Ditches. Quebrada de Ramón Basin. Recharge of Mapocho Alto Aquifers.

Responsible Use



Climate Change Tariffs Water Efficiency Plan





DISTRIBUTION OF PROJECTS IN METROPOLITAN REGION



Aguas Andinas 9M2023 Results

