

AGUAS ANDINAS

3M2024 RESULTS

Speakers



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- A close-up photograph of two hands cupped together, holding a small amount of water. The background is blurred green foliage.
- 🔹 **1** Context
 - 🔹 **2** 2024 Hydric levels
 - 🔹 **3** Financial Summary

AGENDA

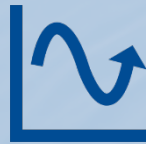
Context

3M2024

The snowfall in the spring of 2023, the snowmelt and volume of the El Yeso reservoir have caused an increase in the flow of the Maipo and Mapocho rivers, which has resulted in a significant reduction in water transfers and provides a better vision of water availability for the coming months.



This year 2024 marks 25 years since the beginning of the public-private alliance in water and sanitation management in Chile. The permanent dialogue has allowed the development of a profound improvement in the sanitation system through a successful collaboration that has facilitated the achievement of first level standards. **Through Biociedad**, the continuation of this collaboration is being promoted in order to advance and be better prepared for the onslaught of climate change.



During the first quarter of 2024 inflation reached 1.6% slightly below the 1.8% 1Q2023, which has been above the Central Bank's projection, with a slightly increasing trend. This has had a positive impact on the readjustment of the financial debt in Unidad de Fomento (UF), compared to the same period of 2023.



Avanza+ Transformation Plan continues, looking for to accelerate the processes to become a more efficient, resilient and connected company with its environment.

Highlighted work fronts:

➤ **Networks.**

Renovation of sewage network using hoses.

➤ **Energy**

+25% of biogas utilization at La Farfana.

➤ **Shared value**

Opening of El Yeso-Laguna Negra Park.

➤ **Data management and digitization**

PTAP Automation of Punta de Águilas



At the Company's Ordinary Shareholders' Meeting held on April 24th, 2024, it was agreed to distribute **100% of the recurring profit for the year 2023**, with a definitive dividend of **\$21.01 per share**, payable as of May 17th, 2024.

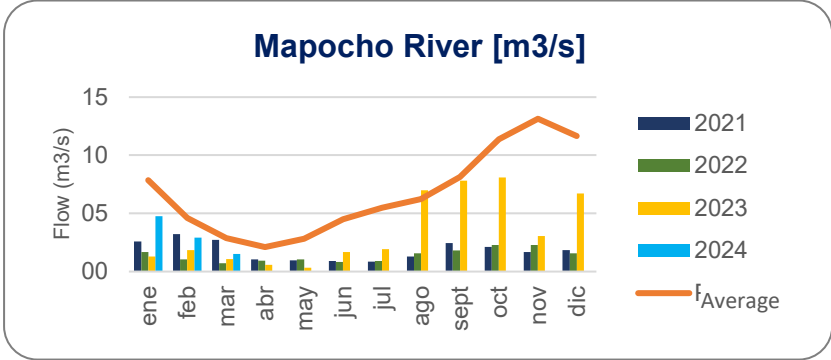
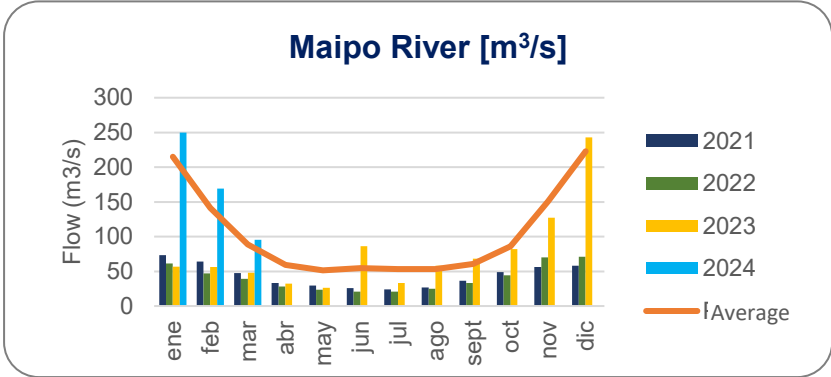
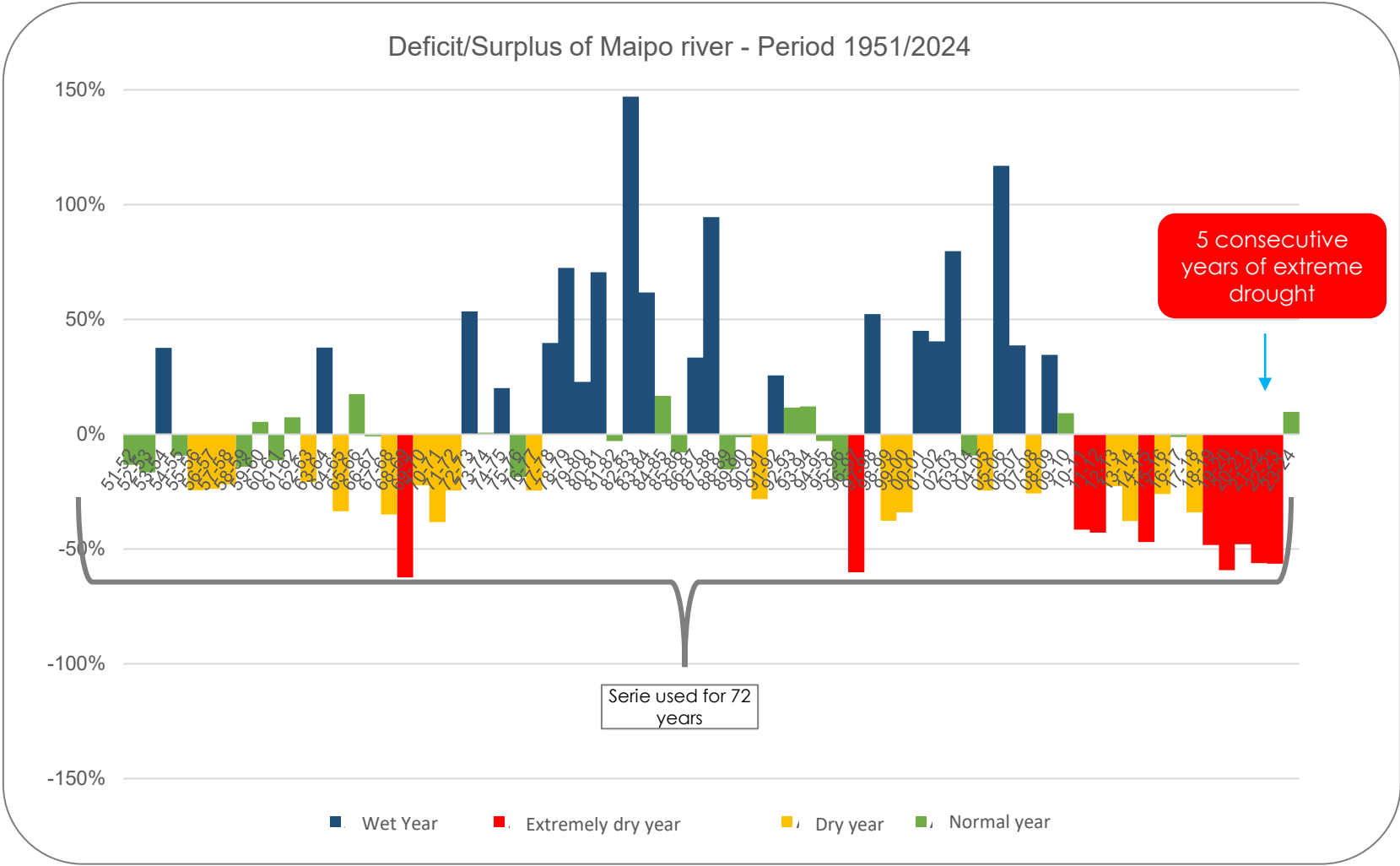


02

2024

Hydric Levels

The climate change: Challenges and opportunities

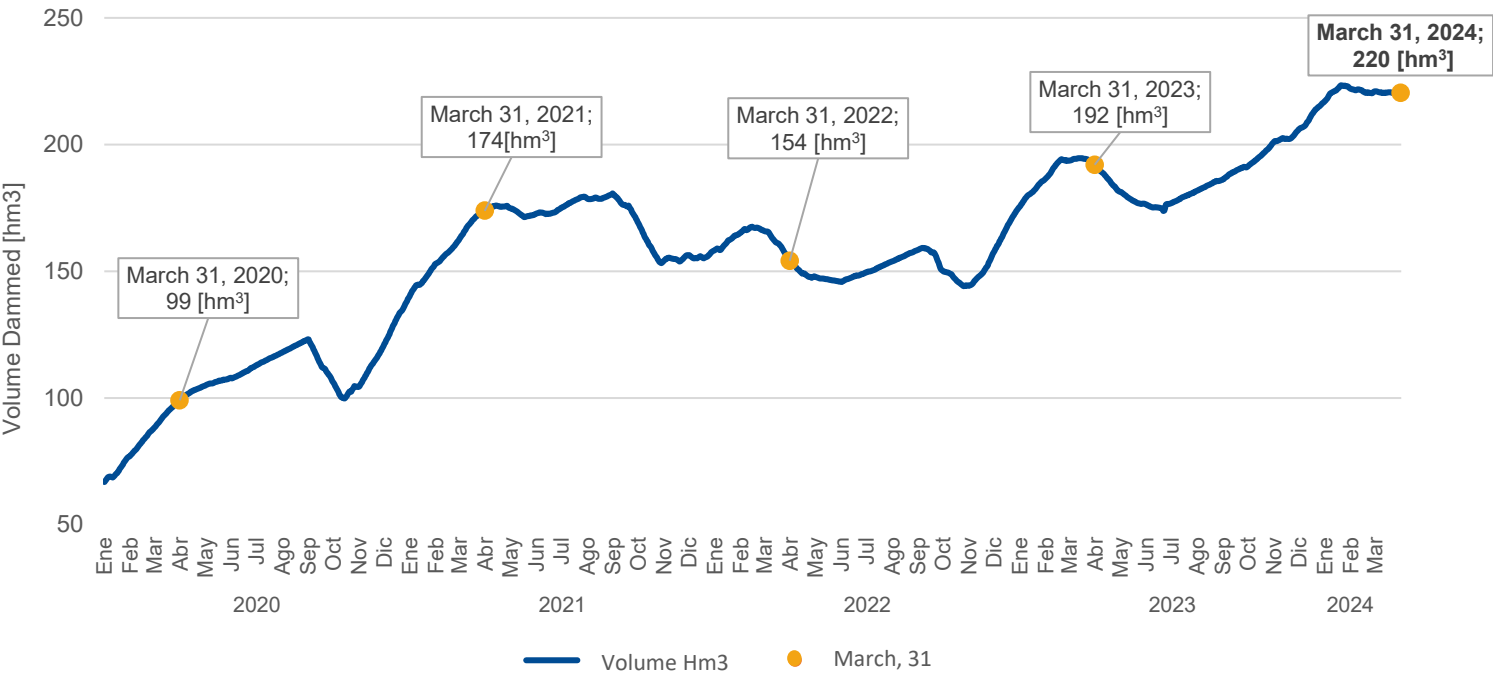


Precipitation Monitoring El Yeso Reservoir*	
Accumulated precipitation 2019-20 (mm)	135.0
Accumulated precipitation 2020-21 (mm)	393.7
Accumulated precipitation 2021-22 (mm)	180.4
Accumulated precipitation 2022-23 (mm)	259.1
Accumulated precipitation 2023-24 (mm)	774.1
Average accumulated precipitation as of March (mm) (1962 – 2024)	540.3

*hydrological year.

El Yeso Reservoir Management

Actual volume





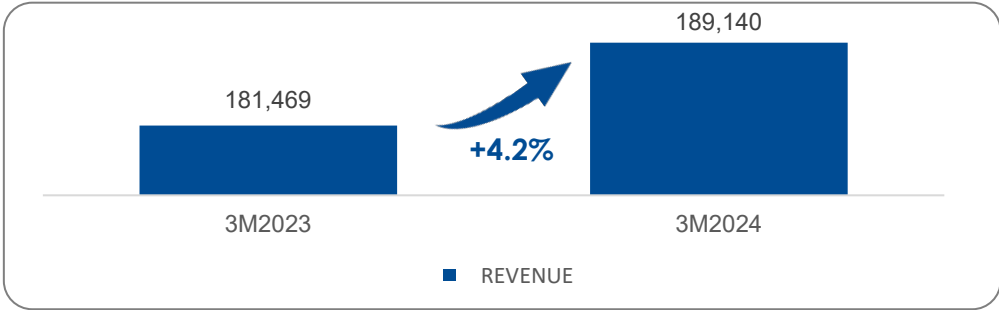
03

Financial Summary

EBITDA

Increase in 4.8%, maintaining their growth.

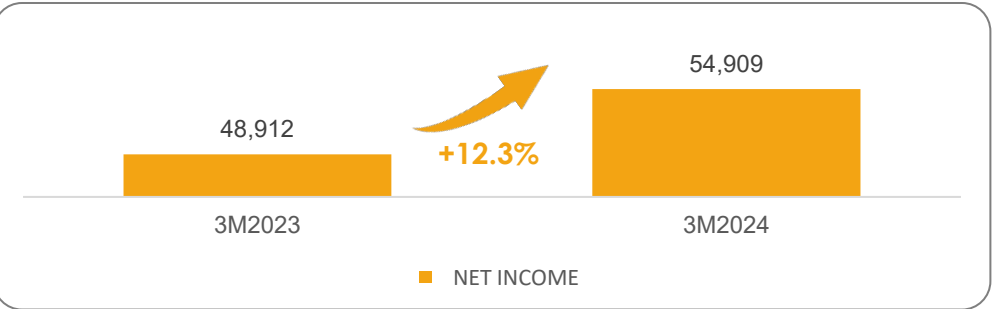
REVENUES



EBITDA



NET INCOME



MAIN VARIATIONS

- ✓ **Consumption effect** for +2,297 MCLP.
- ✓ **Tariff effect** for +2,988 MCLP, mainly by polynomial indexations.
- ✓ **Non-sanitation revenues** for +1,738 MCLP mainly due to higher activity in environmental services and insurance return subsidiaries, which is partially offset by lower revenues in domiciliary services and engineering services.
- ✓ **Lower water transfers** for +4,840 MCLP.
- ✓ **Cost efficiencies** for +348 MCLP.
- ✓ **Lower costs** of extraordinary events for +1,638 MCLP (Toma Independiente and breakage of the matrix in Recoleta in 2023).

- ✓ **CPI effect and USD exchange rate** for (2,035) MCLP.
- ✓ **Higher operating costs** in maintenance and repair of networks (3,587) MCLP and higher energy costs of (1,316) MCLP.
- ✓ **Higher bad debt** (906) MCLP (2.1% on income vs 1.7% in March, 2023). However, the positive downward trend continues.
- ✓ **Financial result** is mainly impacted by a lower revaluation of financial debt for +4,931 MCLP due to the variation of the Unidad de Fomento (+0.8% in 2024 vs +1.3% in 2023), mainly offset by lower financial income from cash surpluses (associated with lower cash balance and lower interest rates).

Figures in CLP millones

NETWORKS

Strategic asset for business sustainability

- 13,554 km of drinking water network
- 10,993 km of sewage water networks
- ≈ 25% of the total value of fixed assets

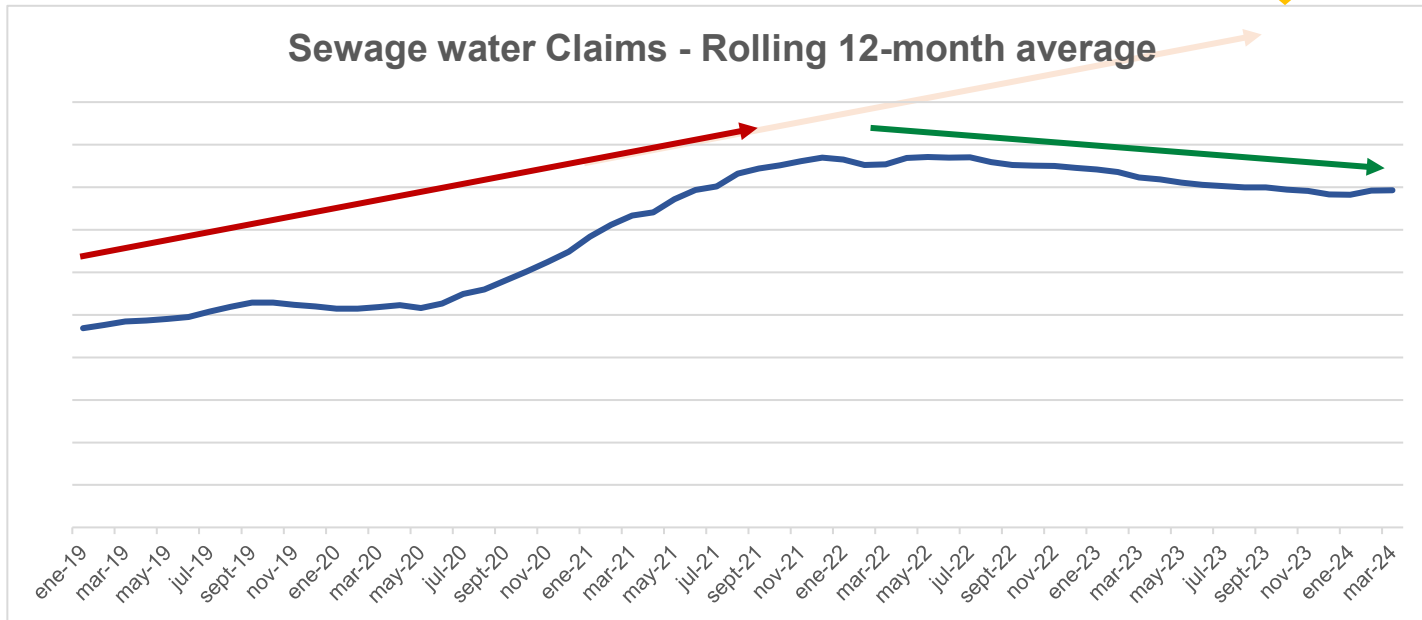
Need to increase network maintenance and repair efforts, through a strategy to optimize the overall cost of networks in the medium term, reduce complaints and fulfill the commitments with the regulator (SISS) included in the Development Plan.

Increased demand requirements and market costs

- In previous years, there was an increase in claims for sewer blockages and repairs to sewage connections.
- Factors such as the densification of the city have impacted a higher rate of failures and repairs.
- The action plan was initiated in 2022.
- Real increase in costs due to increases in market variables such as labor costs and material prices.

Initiatives and action plans have been promoted to reduce urgent corrective requirements by applying prioritization and/or efficiency criteria.

Sewage water Claims - Rolling 12-month average



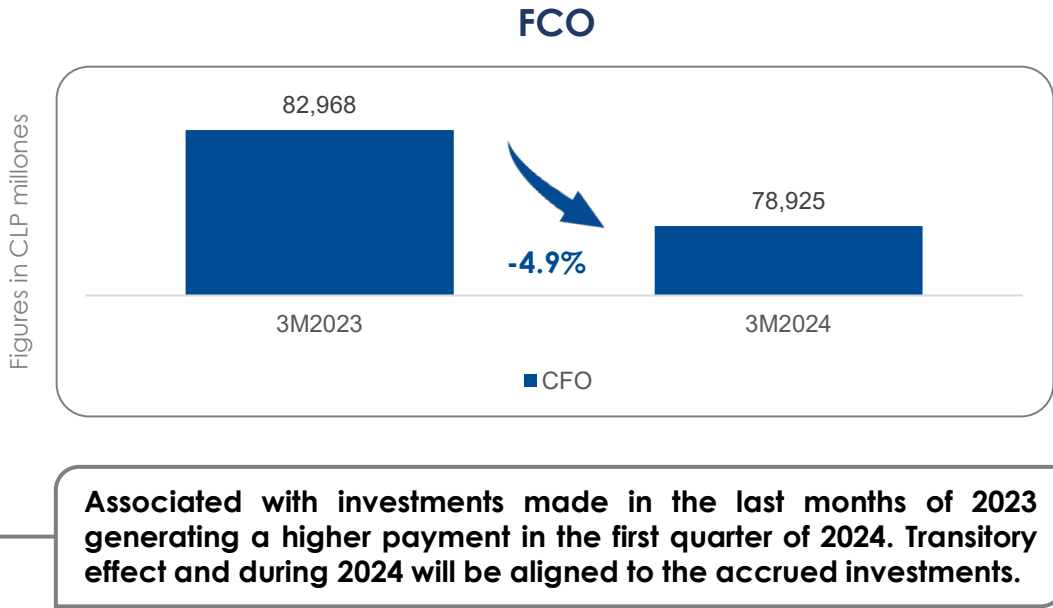
Investments SISS Development Plan and increased renewal due to regulatory changes.

- ✓ **AS shock plan:** solution to > 500 critical points.
- ✓ **Structuring risk in sewage networks:** increased TV inspection, prioritizing preventive maintenance over corrective maintenance.
- ✓ **New technologies:** SL-RAT, sewage rod and renovation of networks with sleeves that allow a more agile and efficient response.
- ✓ **Asset management:** optimize maintenance, repair and replacement costs.
- ✓ **Communication campaigns** to prevent the misuse of sewage and cleaning of sewage networks.

Transitory effects of working capital and higher payment for the execution of investment projects

	Mar-2024	Mar-2023	Var.
FCO	78,925	82,968	(4,043)
Taxes	(13,225)	(12,520)	(705)
Net debt interest	(12,956)	(10,783)	(2,772)
Paid Capex	(55,517)	(31,612)	(23,905)
FCF	(2,773)	28,652	(31,425)

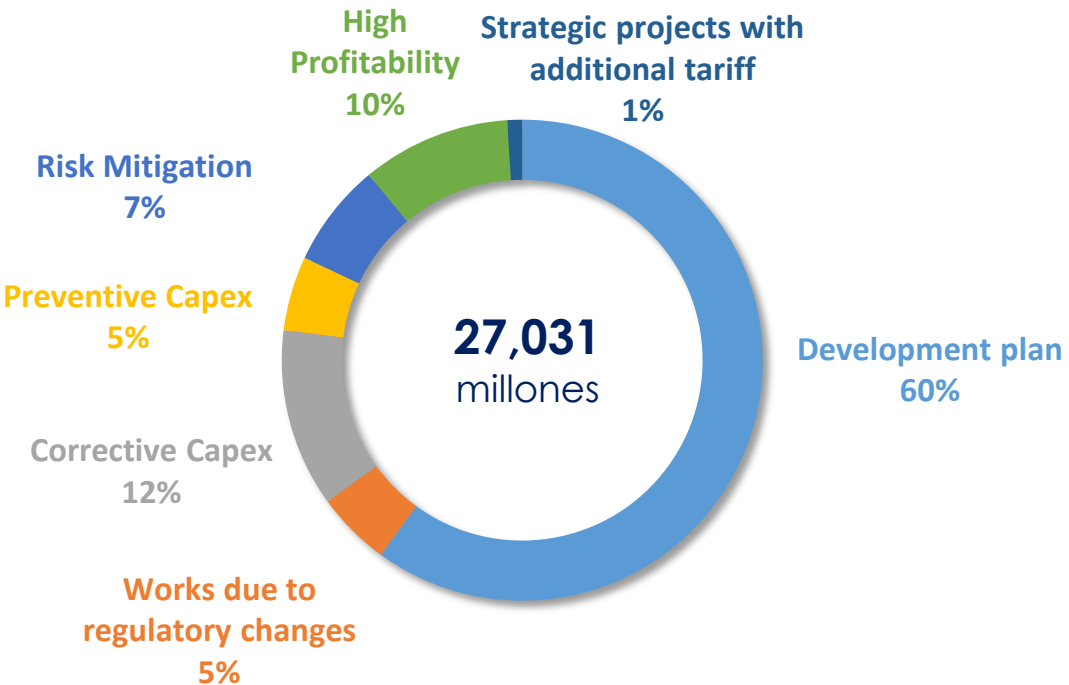
Figures in CLP millones





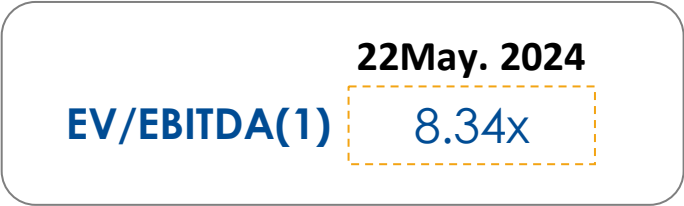
Robust investment plan

To ensure the security of supply standards committed for Great Santiago **under climate change conditions.**



Sustainability and Economic Value

Financial ratios reflecting a strong financial structure



EV/EBITDA: (Market capitalization + Net Financial Debt + Minority Interest) / EBITDA



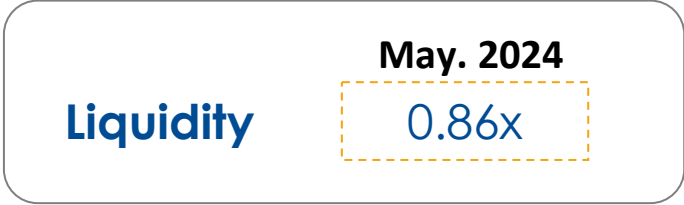
ROCE: EBIT (12 months) / Capital employed (average of last 2 years)



EPS: Earnings per Share. Annualized profit for the year / Total number of shares.



Leverage: Total Debt / Equity



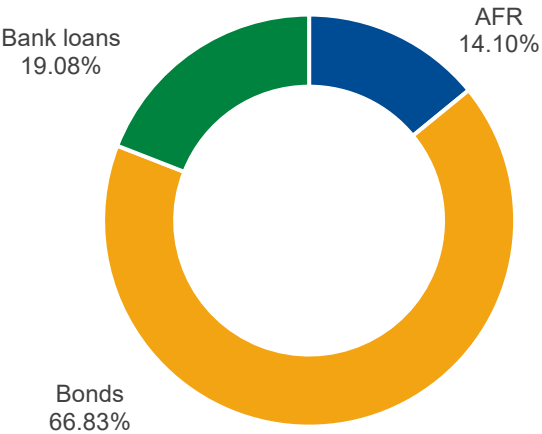
Liquidity: Current Assets / Current Liabilities



NF. Net/EBITDA: (Net Financial Debt) / EBITDA

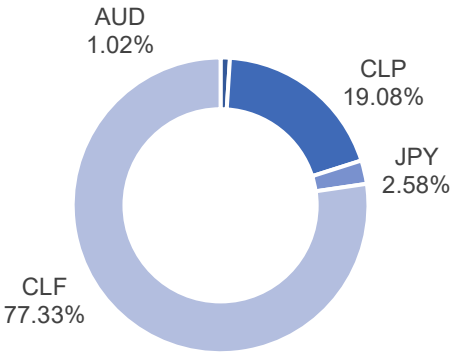
Net Debt Stable

Debt by instrument

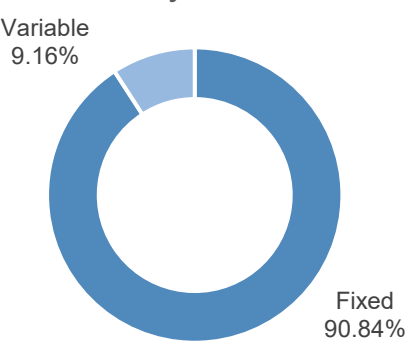


12.97% of our debt is green and social

Debt by currency



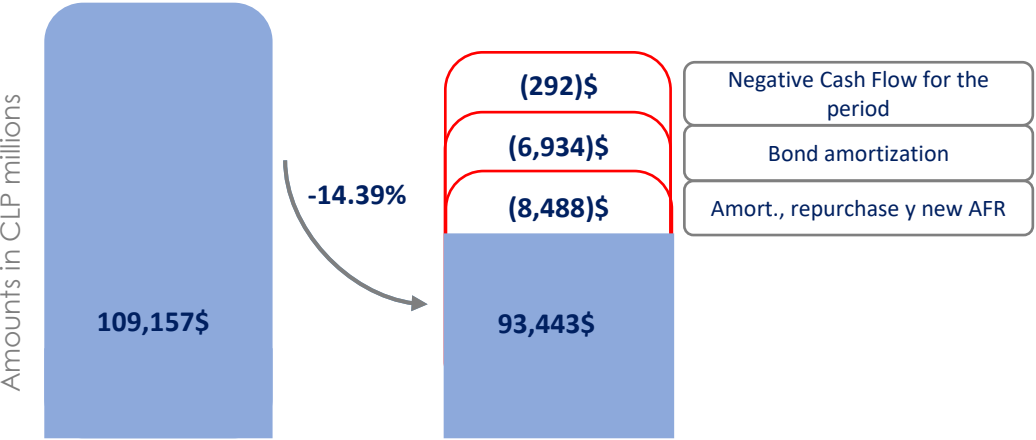
Debt by rate



Cash Position Variation

Initial Treasury Position 2024

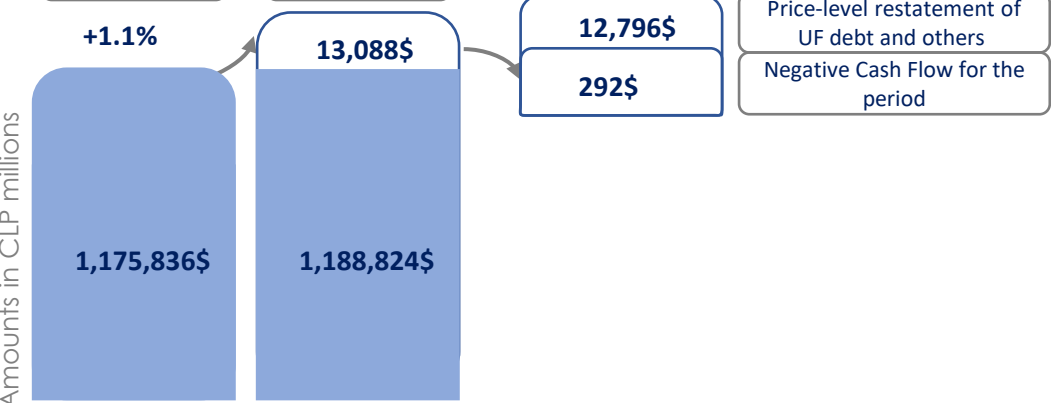
Treasury Position march 2024



Variation DFN 2024

DFN 2023 (a dic.23)

DFN 2024



Economic Value and Sustainability

Aguas Andinas understands the relevance of placing sustainability at the core of its business model.

Financial and ESG ratings of excellence

**STANDARD
& POOR'S**

International rating: A-

ICR ICR Chile
AN AFFILIATE OF MOODY'S
INVESTORS SERVICE

National rating: AA+

FitchRatings

ESG credentials of excellence


**Dow Jones
Sustainability Indexes**


FTSE4Good


ALAS20
Empresa Líder en Relaciones
con Inversores
GANADOR
CHILE 2023


**GLOBAL LISTED
INFRASTRUCTURE
ORGANISATION**

MSCI 


G R E S B

IdD INSTITUTO de
DIRECTORES
CHILE

**Corporate ESG
Performance**
RATED BY
ISS ESG 
Prime


**mercoRESPONSABILIDAD
ESG**
Empresa más responsable


mercoEMPRESAS
Mejor reputación
corporativa

Second Part Opinion (SPO)

**MOODY'S
INVESTORS SERVICE**

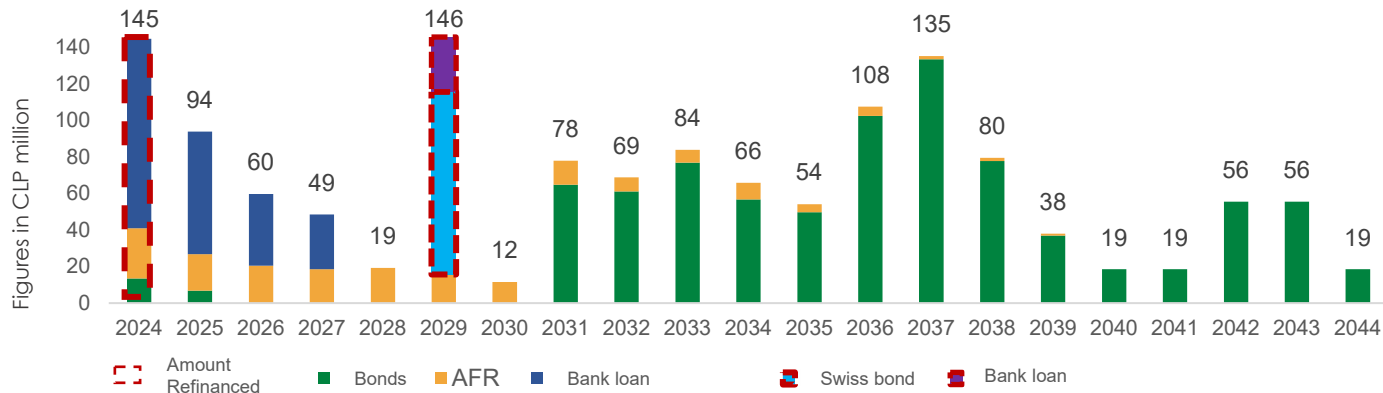

SQS5 Weak SQS4 Intermediate SQS3 Good SQS2 Very good SQS1 Excellent


inrate
Sustainable Investment Solutions

**COMPANY
GRADE** **A-**

International Sustainable Bond issue

Aguas Andinas presents its first opportunity in the Swiss market.



Third Chilean company to place a bond in the Swiss market and first Latin American company in 2024.

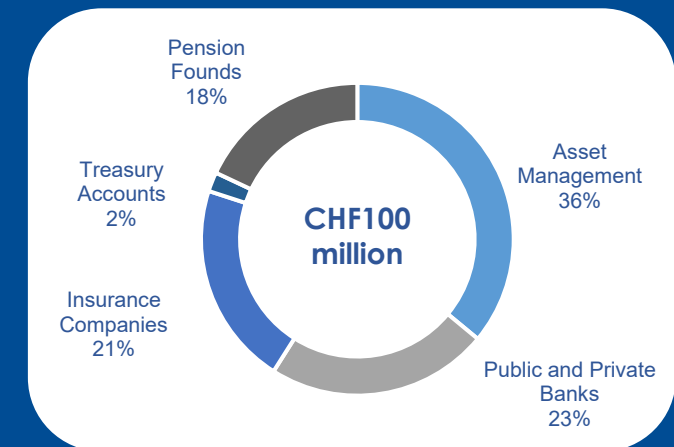
The operation, aiming at refinancing and financing sustainable investment projects, considers a rate of 2.0975% and a term of 5 years with a single amortisation at maturity in 2029.

- Issuance without covenants
- Derived to UF
- Reporting by publication of quarterly FFSS
- Bookrunners: UBS & BNPP

**STANDARD
& POOR'S**

International credit
rating of A-

Allocation



30 billion CLP bank loan
with a sustainable label

AGUAS ANDINAS

3M2024 RESULTS