



Results Report

1Q 2022

Climate in the world has changed
Now, it is our turn to change



FINANCIAL SUMMARY



CLIMATE CHANGE CHALLENGE



REGULATORY ASPECTS

AGENDA

Financial Summary





General overview –1 Q2022 closing



Revenues and EBITDA increased by 10.1% and 3.4% respectively

- Higher average tariffs due to the latest indexations and entrance of new investment projects



We continue to manage the effects of climate change

- Execution of the investment plan to strengthen security of supply
- Negotiations derived from the Agreement with River Users allowed us to maintain the security level of El Yeso reservoir
- Lower consumption associated with lower temperatures, greater movement of people during vacation period due to the improved sanitary situation, and the various awareness campaigns on the responsible use of water resources



Increased operating and financial costs associated with the global environment

- Increase in the cost of raw materials, labor, transportation and revaluation of financial debt in CLF
- Intensification of the company's efficiency plans to partially mitigate these effects



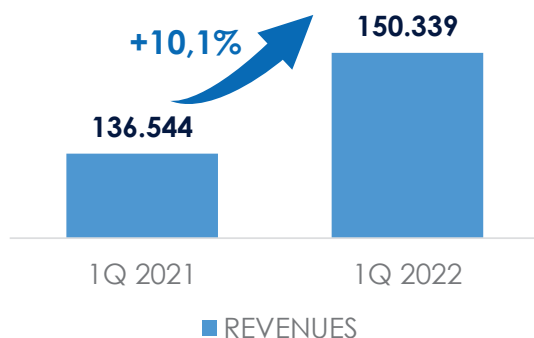
Solid operative flow generation during Q1

- The company's EBITDA and free cash flow generation remain strong and increased by 2.7x during Q1 compared to the same fiscal period 2021

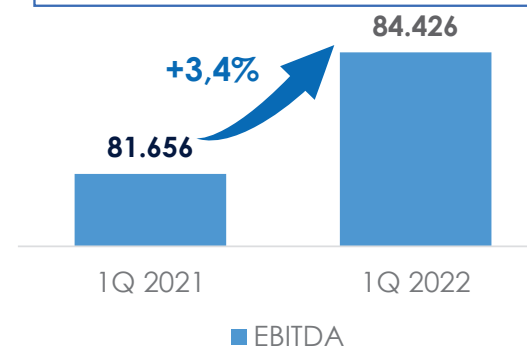


Higher revenues and EBITDA driven by tariff indexations and cost efficiencies

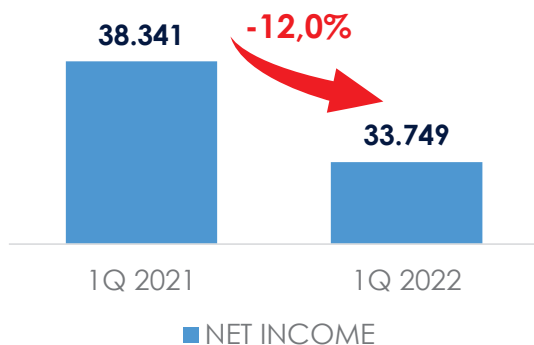
Increasing revenues due to higher rates from polynomial indexing



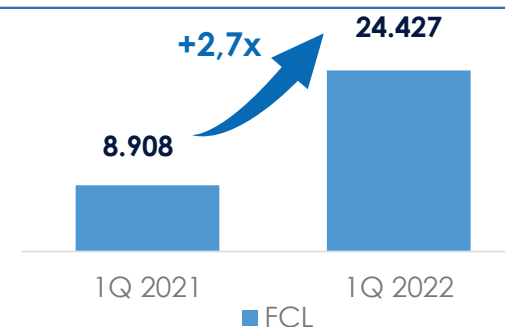
Growing EBITDA due to higher revenues and cost efficiencies



Lower net income due to inflationary impact on debt valuation



Significant improvement in free cash flow due to higher operating cash flow and lower tax payments



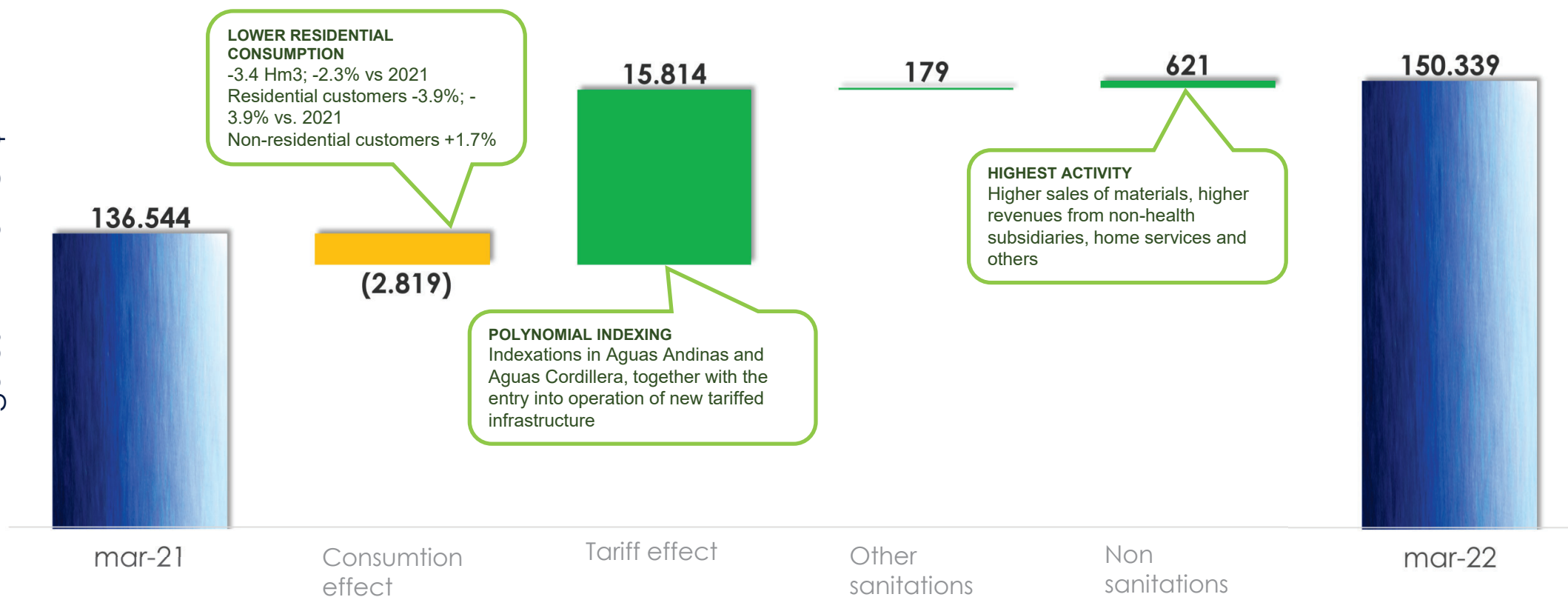
Figures in million Ch\$



Revenues +10,1% driven by higher tariffs

Partially offset by lower residential volumes

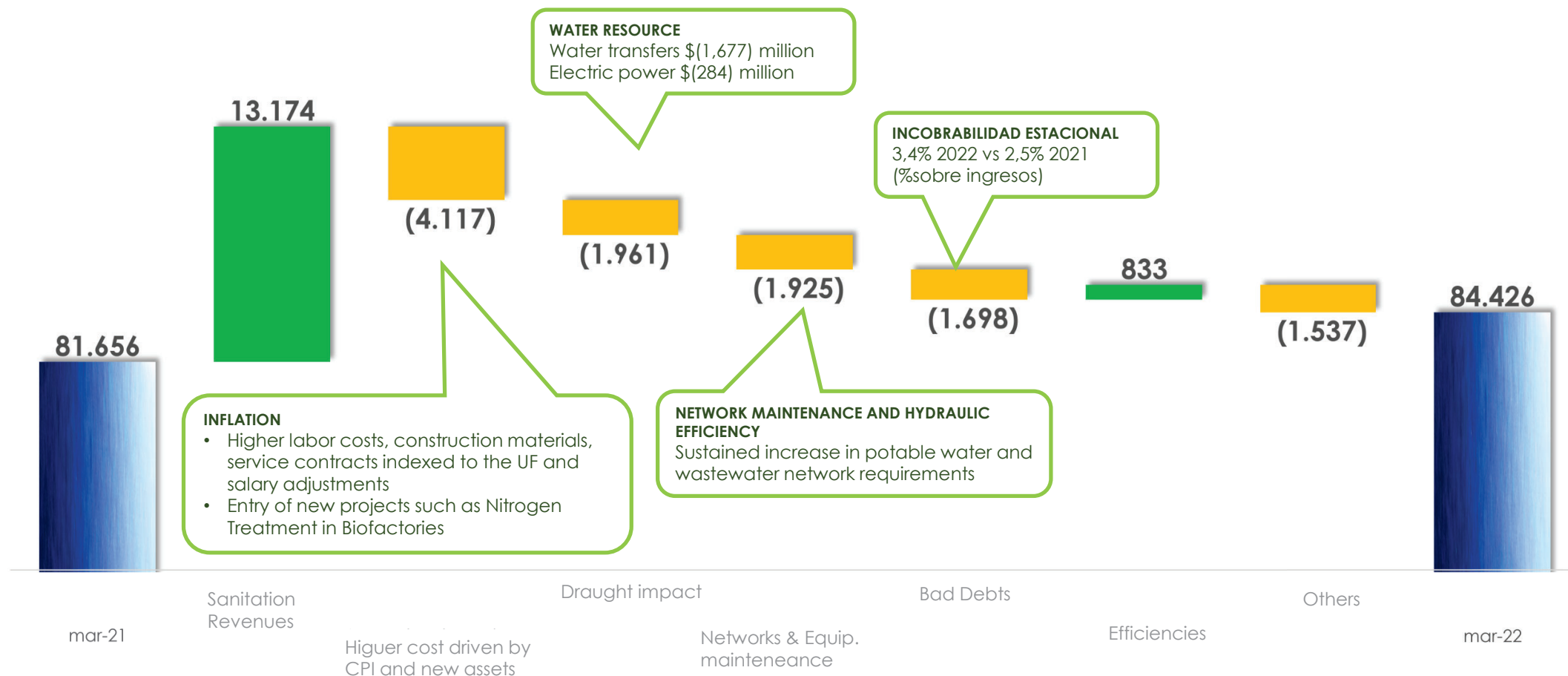
Figures in million Ch\$





Increase in EBITDA +3.4% due to higher revenues and cost efficiencies

Figures in million Ch\$

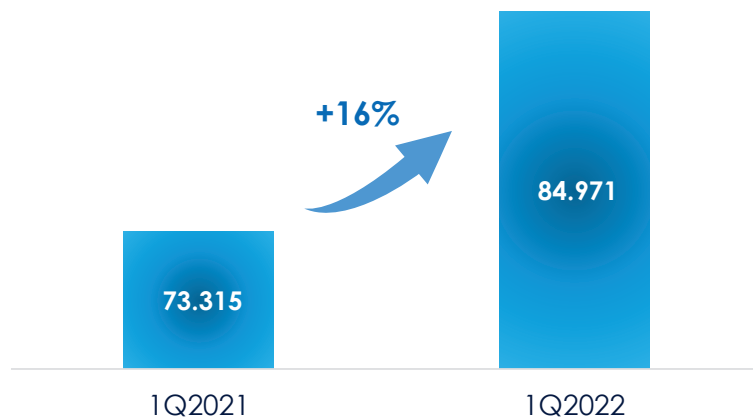




Stable NFD and higher free cash flow

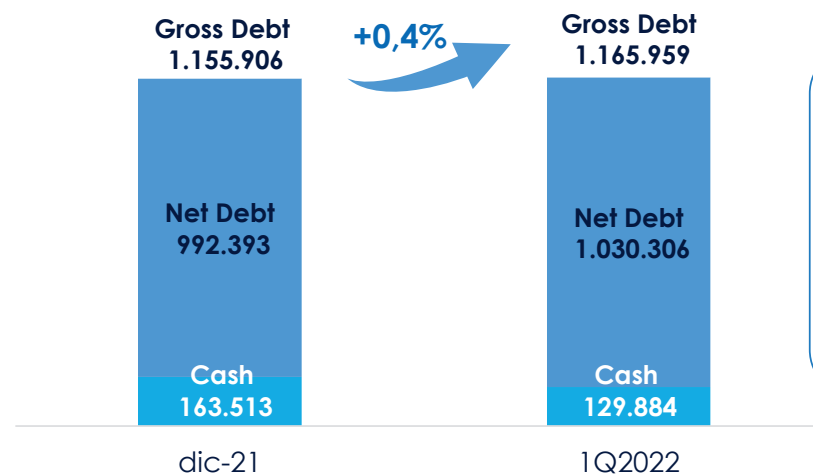
Operating cash Flow

million Ch\$



NFD

million Ch\$

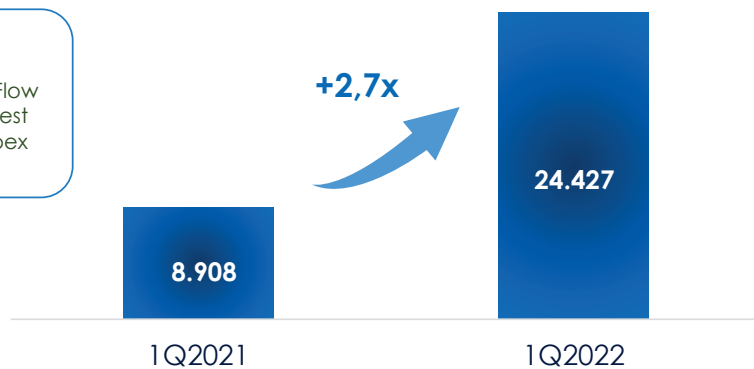


Main effects:

- Higher gross debt due to price-level restatement (UF)
- Lower cash due to Dividend payment (*)
- Offset by higher EBITDA for the period

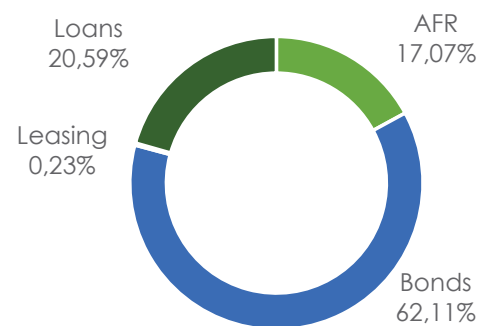
Cash flow

million Ch\$

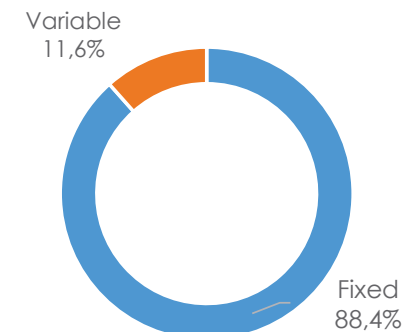


Free Cash Flow corresponds to Operating Cash Flow net of taxes, interest on debt and Capex paid

Debt by instruments



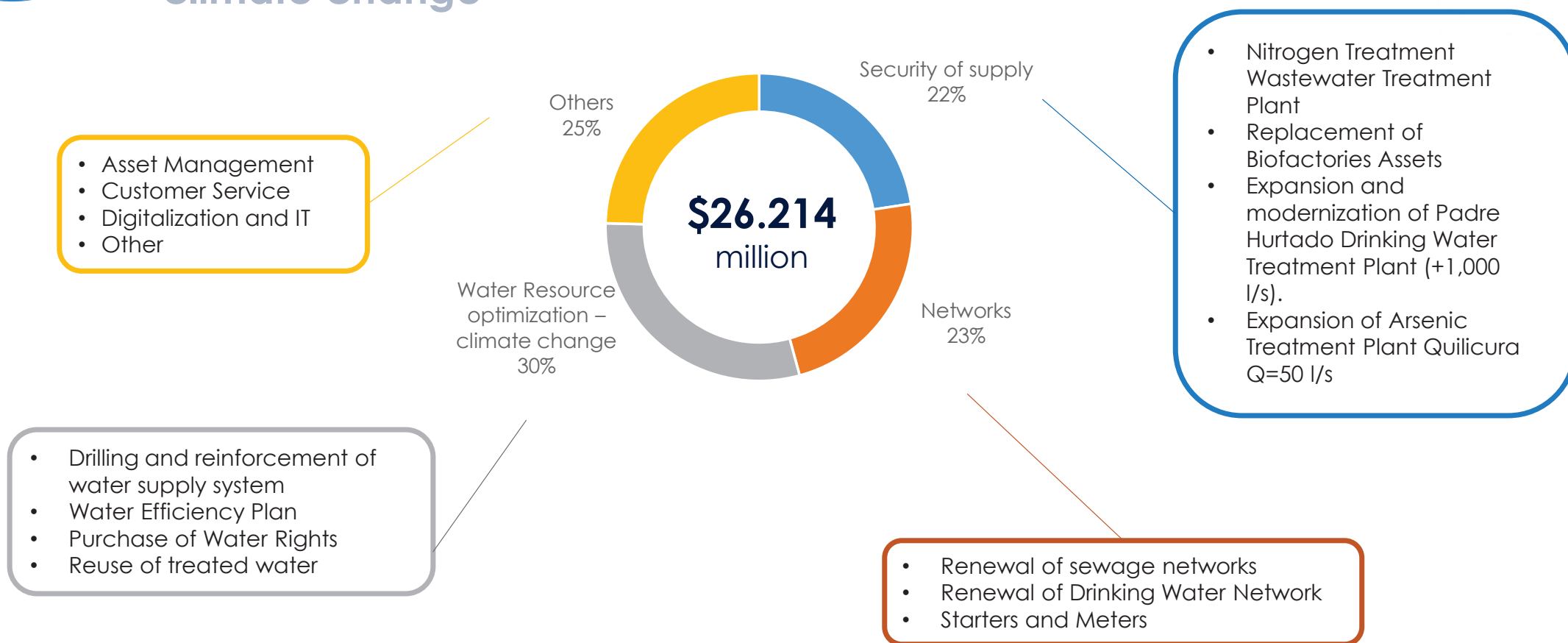
Debt by rate





Stable level of investments

Oriented to operational efficiency and water resource optimization - climate change





Economic Value and Sustainability

Financial ratios that reflect the resilience of the Company, maintaining our AA+ rating

EV/EBITDA⁽¹⁾ **2022**
7.25x

EV/EBITDA: Market capitalization + debt + minority interest - cash & cash equivalents / EBITDA

ROIC **2022**
10.71%

ROIC: EBIT (12 months) / Capital employed (average of last 2 years)

EPS **2022**
\$15.70

EPS: Annualized profit for the year / total number of shares

Leverage **2022**
1.68x

Leverage: Total debt / Equity

Liquidity **2022**
1.06x

Liquidity: Current Assets / Current Liabilities

Net Debt/EBITDA **2022**
3.88x

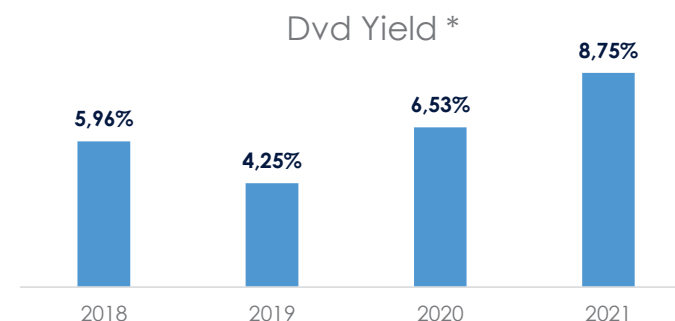
N.Debt/EBITDA: (Net financial debt - cash) / EBITDA

Fitch Ratings



ICR Chile

AA+
Stable Perspective



Member of
Dow Jones Sustainability Indices
Powered by the S&P Global CSA

Sustainability Yearbook
Member 2022
S&P Global

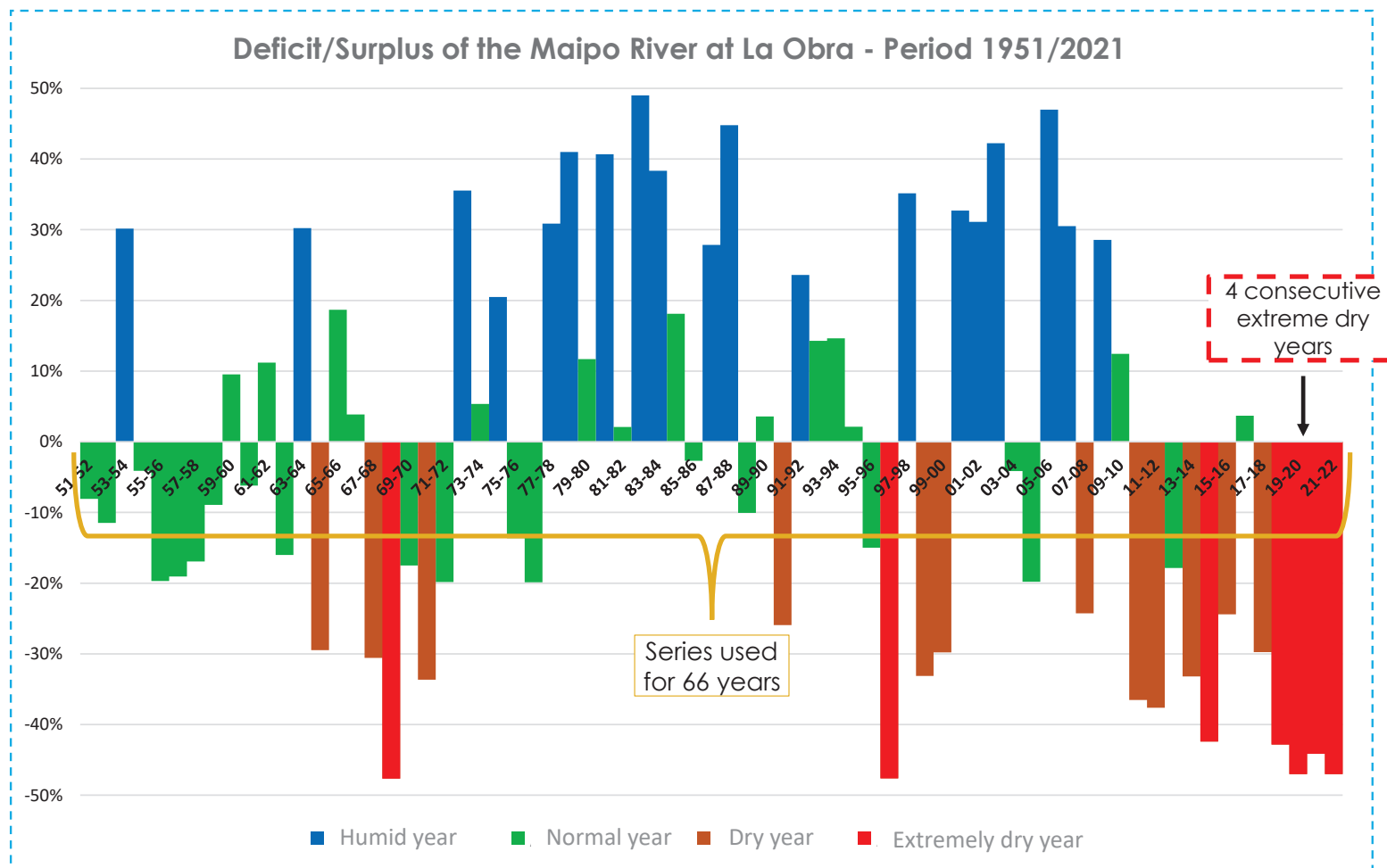


Climate Change Challenge



A phenomenon that has accelerated in the last decade

Combining scarcity with episodes of high turbidity





Main Actions - Drought Emergency Plan

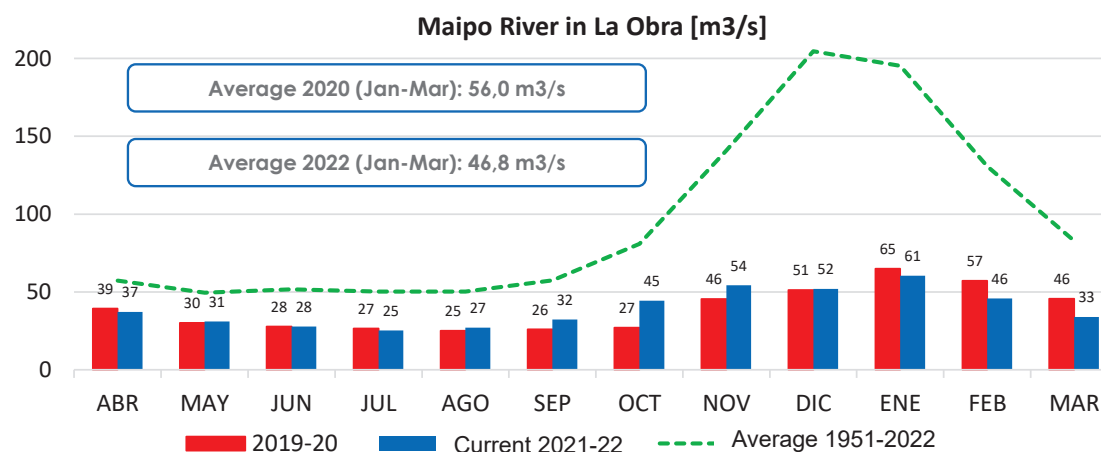
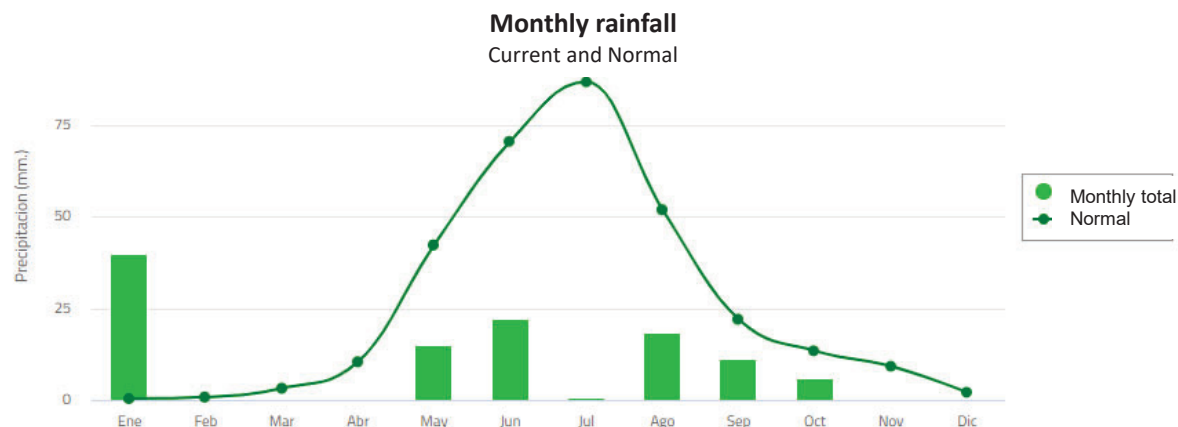
Maipo River basin management

September 2021-March 2022 period has been one of the driest in the Metropolitan Region since records started

□ During the 2021-2022 season, additional water resources **totaling 155.3 hm³ (42% of the demand)** were obtained to face the summer of 2022

Recent summer season 2022, with no risk of rationing in the sector supported by El Yeso reservoir

We have been working since 2021 with the objective of ensuring the 2022 and 2023 summer seasons, to reach a **volume of the El Yeso reservoir equal to 100 hm³ by October 31, 2022**, a level considered safe to face a dry summer.





Main Actions - Drought Emergency Plan

Mapocho River basin management

1 Massive awareness campaigns



2 Management of large customers (e.g. Municipalities)

elmostrador

Municipal
Llaman a los municipios a tomar medidas concretas en el uso eficiente del agua



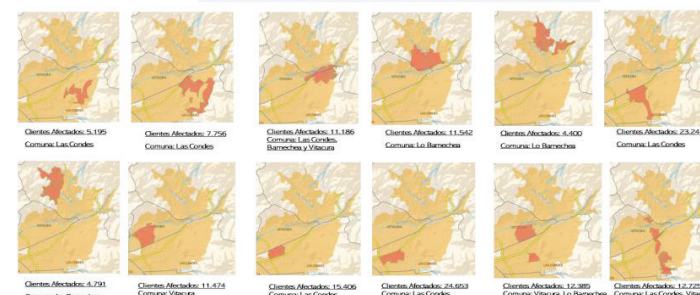
3 Emergency works



4 Pre-defined Rationing Protocols

Cortes rotativos de 24 Horas
09:00 hrs — 09:00 hrs

142.613
Total Clientes Afectados
Escenario 300 l/s
✓ 12 cortes
✓ 12 días
Escenario 600 l/s
✓ 6 cortes
✓ 6 días
Escenario 900 l/s
✓ 4 cortes
✓ 4 días





Integrally managing the impacts of climate change

Investments of
US\$ 330 millones
In Climate Change Workes

Increase of supply
315 Hm³/año
by 2030

Collaborative management
with other stakeholders





Cerro Negro - Lo Mena wells operating as of April



These wells will reinforce the supply **for 400 thousand people** in Puente Alto, La Pintana, San Bernardo and El Bosque



In addition, they will make it possible **to face turbidity and scarcity events** in Maipo River, without interrupting the supply of water.



Each well has a **depth of 300 meters**, a **storage tank of 20,000 m³**, a lifting plant and interconnection networks necessary to start up the works



Con este proyecto, uno de los tantos que Aguas Andinas lleva a cabo para enfrentar la profunda sequía en Santiago, más de 400 mil habitantes de las comunas de San Bernardo, Puente Alto, La Pintana y El Bosque, dispondrán de mayor respaldo hídrico y un suministro de agua cada vez más seguro y resiliente.



Regulatory Aspects



Constitutional Convention

Status

Next steps

Water Property Rights

Access to water through licenses or authorizations.
Authorizations shall be granted for the use of water, which shall be non-tradable

APPROVED

Discussions in the Transitory Norms Committee

Sanitation Industry Operators

The government would provide and operate sanitation services

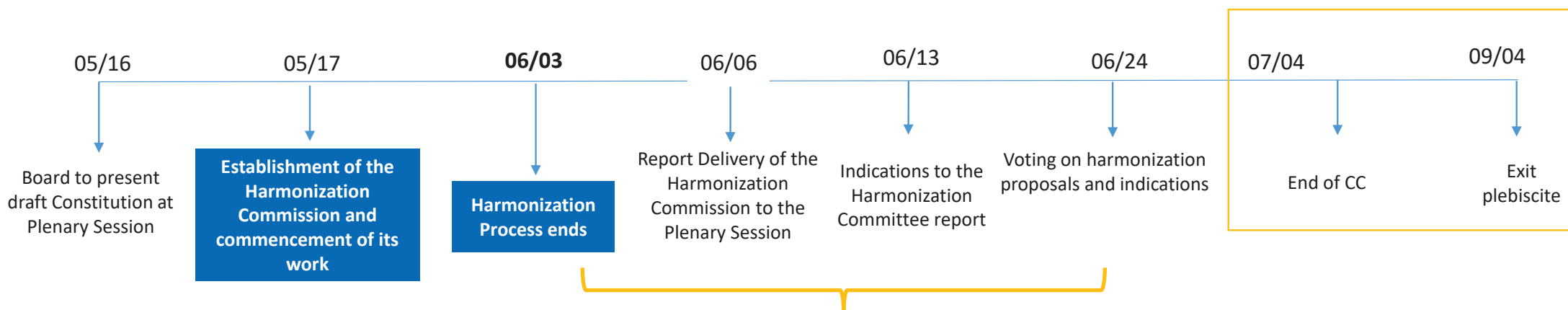
REJECTED

Transitional Rules Process

Property rights in services and basic goods

The provision of basic services or the use and exploitation of common property shall not be protected by property rights

REJECTED



Transitory Rules Commission:

Dates of constitution, operation and work of the commission will be defined by the Board of Directors.



Water resource treatment

Water Use Rights

Water code 1981

- Real right originated by an administrative concession
- Of dominion of its holder
- To use, enjoy and dispose of
- Indefinite

Water Code Reform 2022

- Real right originating from an administrative concession
- Use, enjoy and dispose
- Temporary / indefinite
- Extinguishable for non-use
- Extinguishable for not CBR

Concession

Subjective rights arise

In case of revocation, there is a right to indemnification

Authorization

Act of tolerance of the Administration

Revocable in the public interest, without compensation

Non-tradable

Termination of the water market: purchase and lease of rights and purchase of water volumes

Accounting effects on the valuation of the assets should be studied

Adapt tariffs regulation

Water Use Authorization

Plenary

- Authorization for water use
- Non-tradable
- Determined use

Natural commons retain these characteristics

