AGUAS andinas®

JUNE 2014


01 OVERVIEW

AGUAS ANDINAS
Leading Water Utility

Largest water utility in Chile and **one of the largest in Latin America**

More than **2 million** clients

Natural monopoly (regulated)

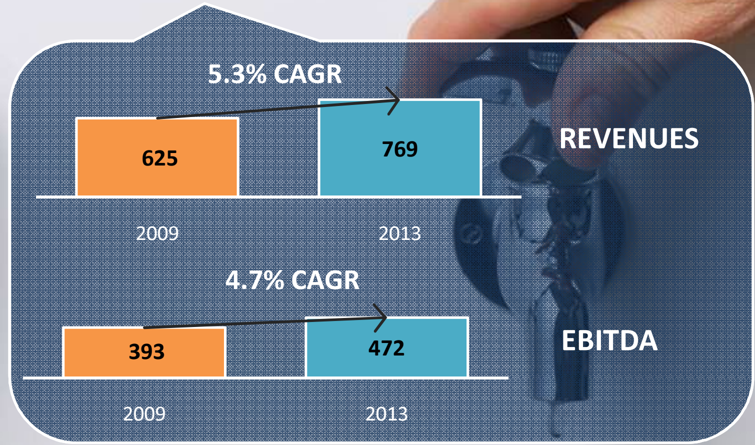
Proven, stable regulatory framework

Minimum, guaranteed return of **7%**

Stable demand

Exclusive, high-quality water resources that do not expire

FINANCIAL HIGHLIHGTS (millions of USD)



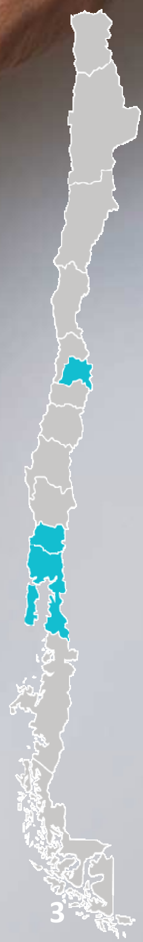
MARKET SHARE (1)

44% of industry **revenues**

51% of **billed water** in the industry

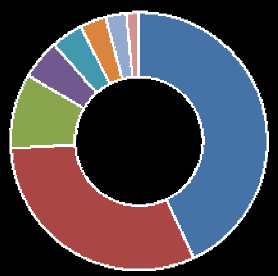
43% of **clients** in the industry

(1) Source: Informe de Gestión 2012 de SISS



CONSOLIDATED INDUSTRY
Operated by private players

MARKET SHARE*

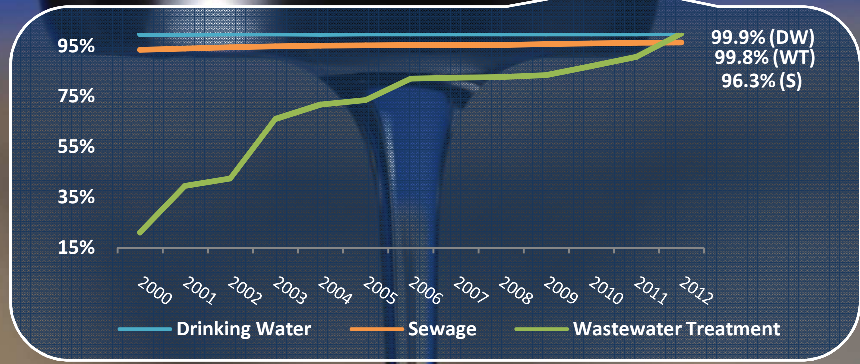


AGBAR SUEZ	43.0%
ONTARIO TEACHERS PP	31.1%
MARUBENI	9.4%
INV. AGUAS RIO CLARO	5.0%
SMAPA	4.0%
GRUPO LUKSIC	3.3%
HIDROSAN-ICAFAL-VECTA	2.6%
OTHERS	1.6%

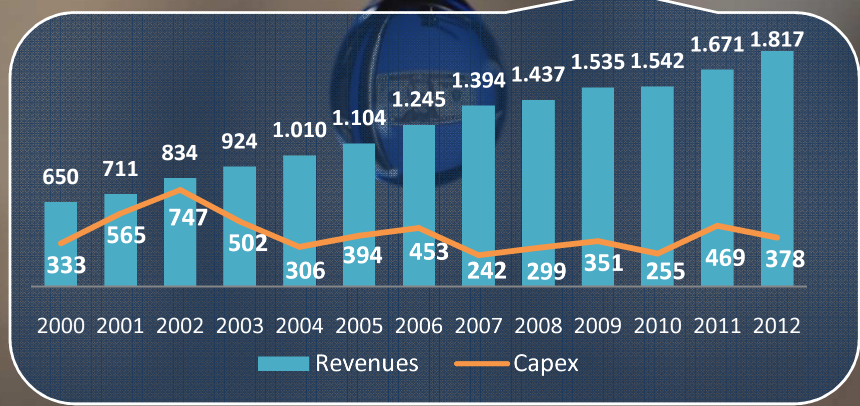
Currently, **95.5%** of the population is served by a privately-held operator.

*Market share based on number of clients. Source: Informe de Gestión 2012 de SISS.

INDUSTRY COVERAGE RATIOS



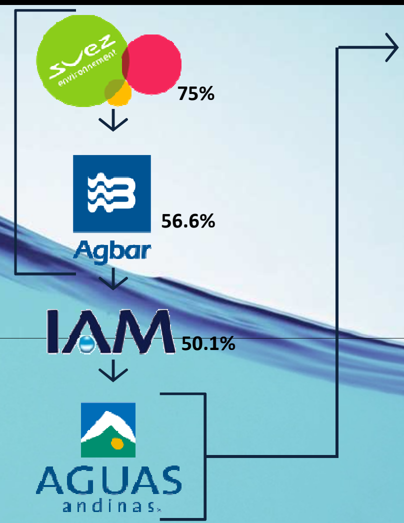
INDUSTRY REVENUES & CAPEX (USD MILLONS)**

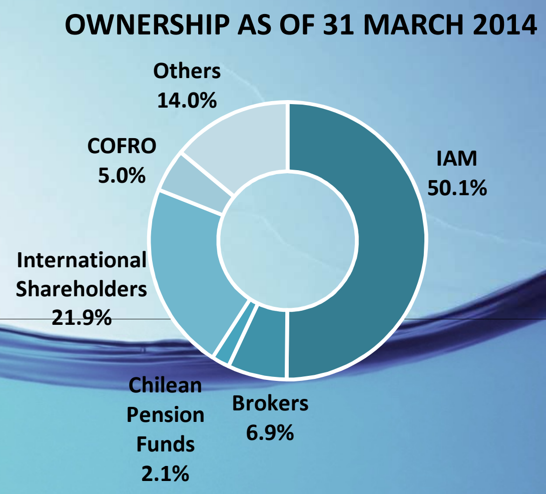


**Source: SISS. Exchange rate: 478.6 CLP/USD as of 31 December 2012.

CORPORATE STRUCTURE
World class controlling shareholders

- **SUEZ ENVIRONNEMENT** is one of the leading water and sewage treatment players worldwide.
- **AGBAR** is an international benchmark in the sanitation business with more than 145 years of experience in the sanitation industry, with a presence in 14 countries.

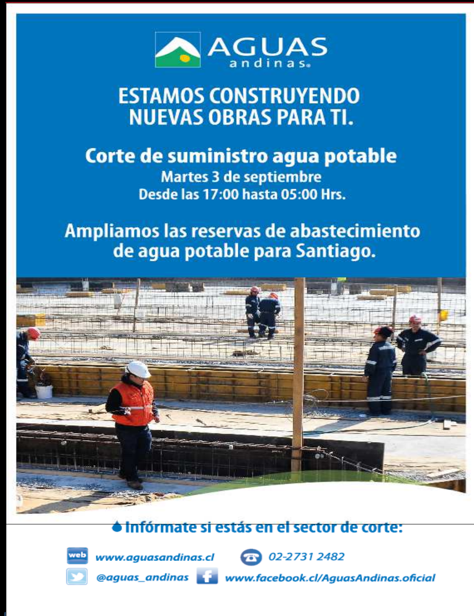




02 CHALLENGES FOR AGUAS ANDINAS

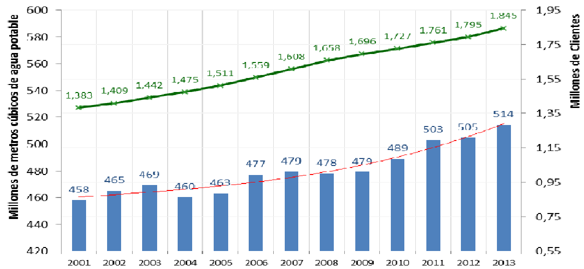
CHALLENGES – AGUAS ANDINAS

- Guarantee continuous and reliable service, even in the most adverse conditions.
- Maintaining a close relationship with our customers.
- Encourage sustainable water use, monitoring and caring for freshwater sources and promoting integrated water resources management.
- Capitalize on growth opportunities as the city expands.



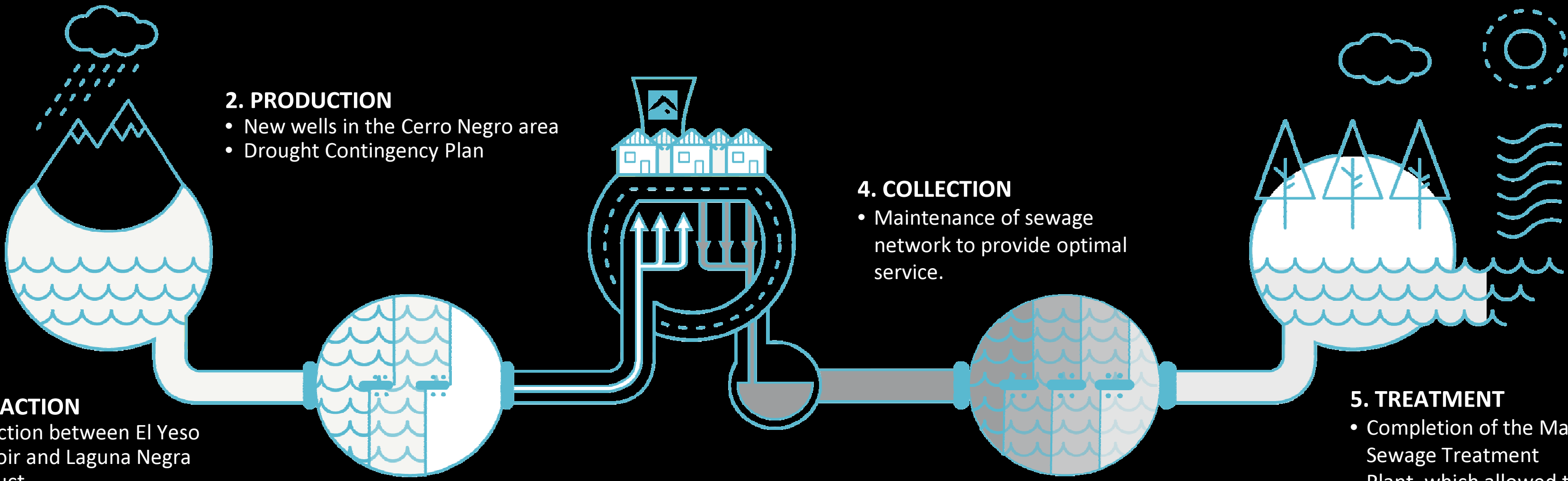
BILLING OF POTABLE WATER IN METROPOLITAN REGION (millions of m³)

Increase 2001-2013
- 33% Clients
- 14% Production
- 13% Billing



SERVICE CONTINUITY

Operating Highlights 2012-2013



1. EXTRACTION
- Connection between El Yeso reservoir and Laguna Negra aqueduct

2. PRODUCTION
- New wells in the Cerro Negro area
- Drought Contingency Plan

3. STORAGE AND DISTRIBUTION
- Additional reserve volume of 225,000 m³ in 6 new tanks
- Investment in “Ice Pigging,” cleaning technique that utilizes pressurized ice
- Hydraulic efficiency plan

4. COLLECTION
- Maintenance of sewage network to provide optimal service.

5. TREATMENT
- Completion of the Mapocho Sewage Treatment Plant, which allowed the Company to reach 100% coverage in sewage treatment.

Aguas Andinas’ high coverage levels for all water and sewage services ranks the Company as a world-class operator.

CAPEX

Safety Infrastructure Projects - Phase II:

- Construction of a raw water storage tank with a capacity of 1,500,000 m^3
- Network autonomy will be raised to 32 hours
- Anticipated tariff increase of 1.6% to be applied when the project is completed (2018)

Expansion Mapocho Treatment Plant

- Increase capacity of the Treabal-Mapocho complex from 6.6 m^3 to 8.8 m^3.
- Respond to increased demand.
- Estimated timeline: 2017.

Hydraulic Efficiency:

- Improve the hydraulic efficiency of the drinking water network by decreasing the level of water loss from 30% to 20% in 10 years.

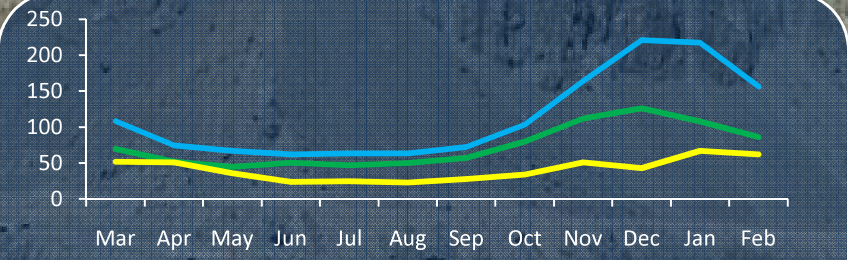
SERVICE CONTINUITY
Drought Mitigation Plan

New investments to increase capacity and agreements with primary users for the joint management of the Maipo river

Measures taken by the company to mitigate the impacts of the drought during the last four years have ensured water supply for 2014-2015, even in the event that 2014 is a dry year.

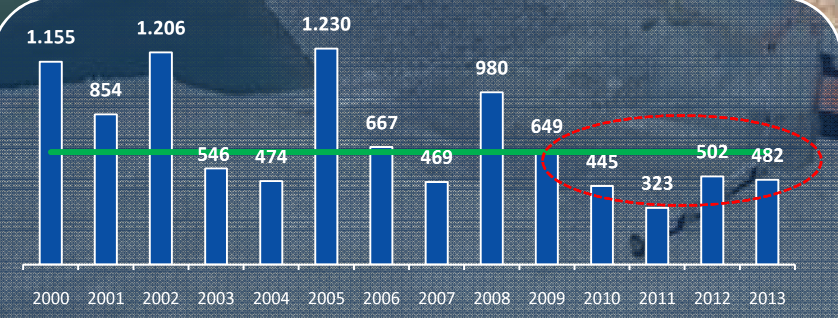
MAIN INITIATIVES:
- New capacity in wells
- Purchase of raw water
- Renting of water rights
- Agreements with other users of the river
- Monitoring and control of illegal water usage/extraction

FLOW OF THE MAIPO RIVER (M^3/S)



* Average calculated from 1951 to date.

WATERFALL AT EL YESO RESERVOIR (mm)(1)



* Average calculated from 1983 to date.
(1) Source: Dirección General de Aguas (DGA)

El Yeso Reservoir June 2014 – Approximately 57% of capacity

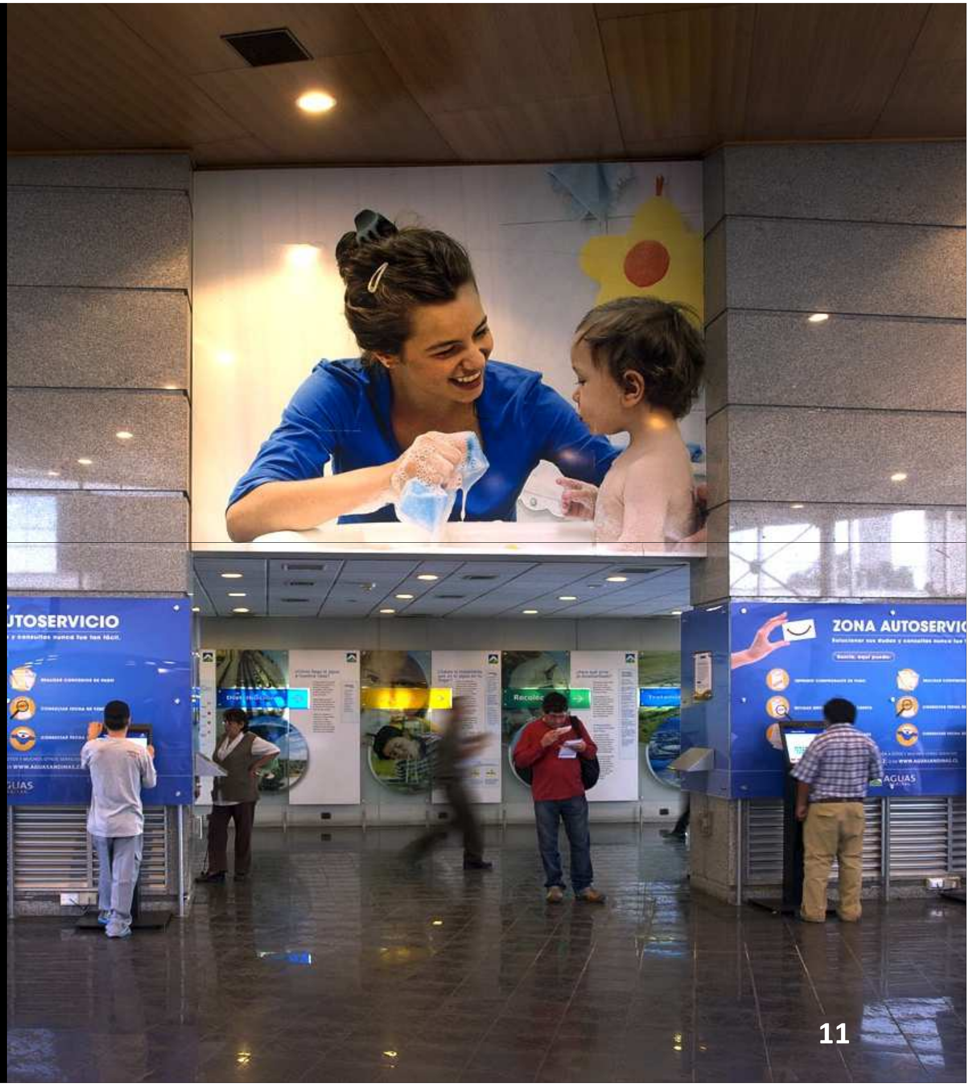
STRATEGIC CUSTOMER SERVICE PLAN
New World Class System

AquaCIS

Implementation of AquaCIS, new billing tool that will allow us to further strengthen our commitment to serving clients

Integrates commercial operations processes, such as customer service, contracting
services, readings, billing and collection, etc.

Work-flow management and business processes are integrated into a single technology platform



SERVICE CONTINUITY
Glaciers

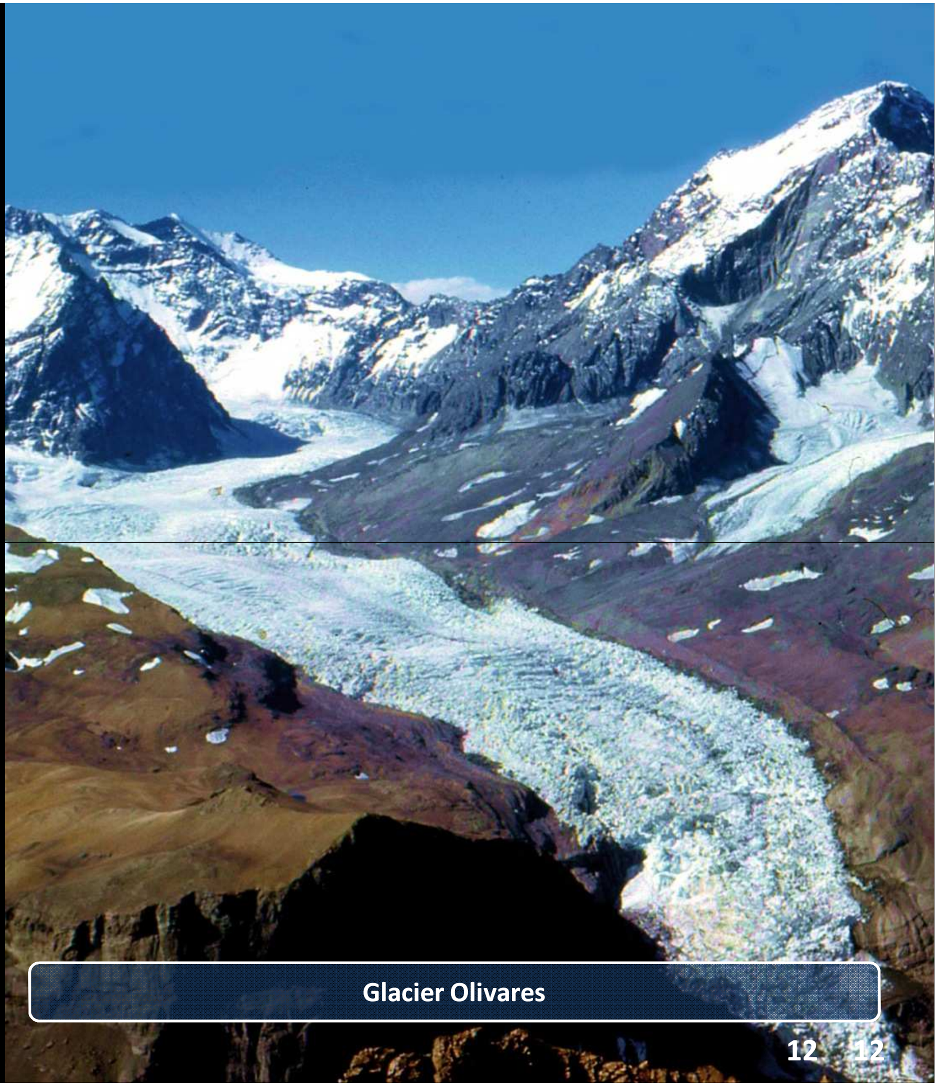
Glaciers are a fundamental reserve of water.

The Maipo river basin has 1,000 glaciers, equivalent to 388 Km^2.

During the drought, glaciers have been a major source of water.

Aguas Andinas initiated a study on the contribution of glaciers to the watershed.

The Company signed agreement with the Catholic University of Chile to study climate change through the MAPA Project (Maipo: Adjustment Plan)



Glacier Olivares

 12

REGULATORY FRAMEWORK
Proven, Stable and Transparent

Regulatory framework in place more than 20 years

Superintendency of Sanitation Services (SISS) acts as the regulator counterpart in tariff setting process, which lasts 1 year

Tariffs are reset every five years, based on an objective and technical model:

- Tariffs are calculated based on long term total costs of a model company
- Company and regulator have equal roles in the tariff calculation process
- Discrepancies are solved by an independent experts committee
- Minimum real return on assets of 7% after taxes
- Automatic interim adjustments linked to polynomials based on CPI and WPI indexes

Very low delinquency levels due to the legal empowerment to disconnect clients

Government subsidies for low-income clients

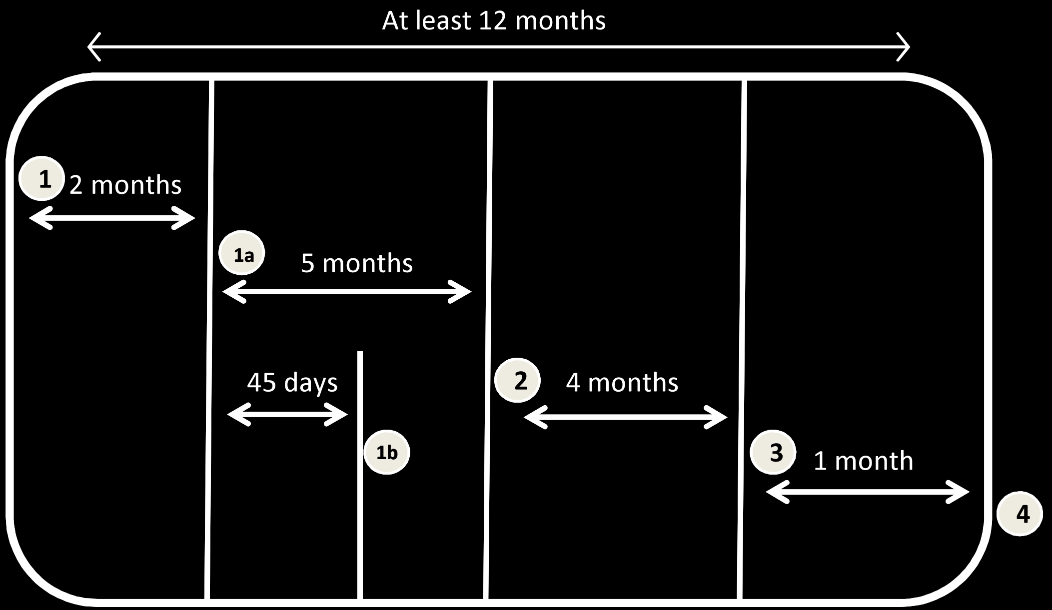
The regulatory framework of the Chilean water industry has been fundamental to the development of the sector.

MODEL COMPANY vs. REAL COMPANY

MODEL COMPANY	AGUAS ANDINAS
Greenfield operation	Existing infrastructure
Latest technology	Combination of new and legacy technology
Cost efficiency	Real costs
100% coverage in all services	Real coverage
Self-financing of investments through tariffs	Self-financing of investments through tariffs
Minimum return on capital	Ability to use debt to finance Capex and enhance return on equity

SIXTH TARIFF NEGOTIATION PROCESS

CALENDAR

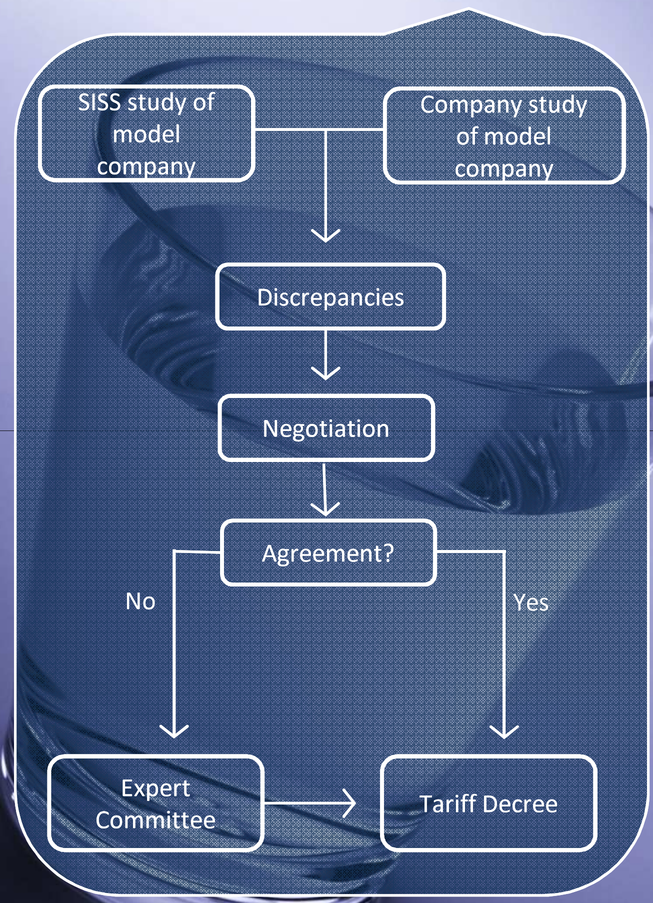


1. Publication of preliminary bases (October 2013)
    1 a. Observations/comments of preliminary bases (December 2013)
    1 b. Publication of definitive bases (March 2014)
2. Exchange of model company studies (October 2014)

2-3. Negotiation

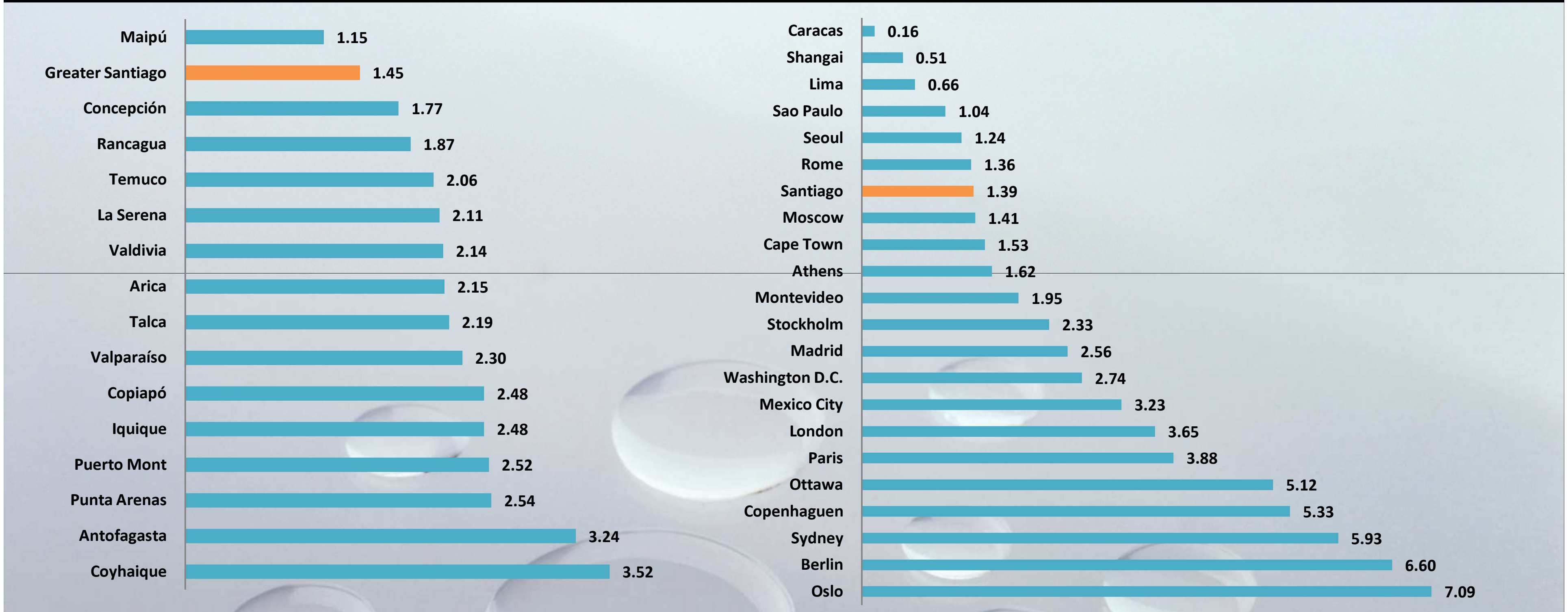
3. Tariff decree
4. New tariffs applied

Mechanism for Tariff Negotiation Process



TARIFF BENCHMARKS

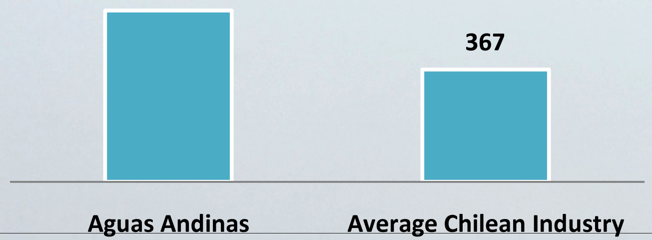
TARIFFS PER CUBIC METER
(WATER AND SEWAGE) US$/M³



Source: Informe de Gestión 2012 de Superintendencia de Servicios Sanitarios

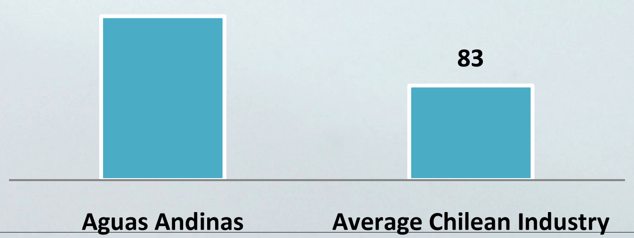
PRODUCTIVITY

CLIENT / EMPLOYEE

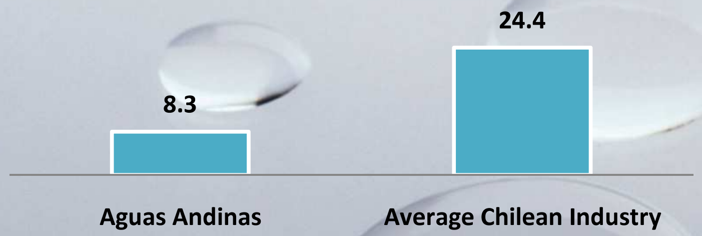


BILLING / EMPLOYEE

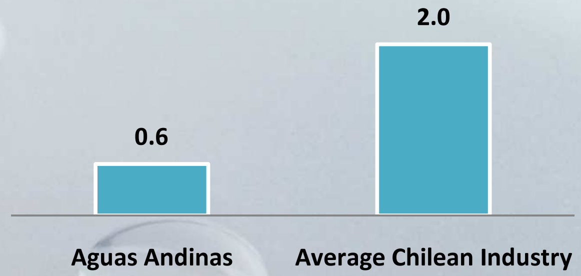
Th. M^3



RUPTURES X 100 KM



RUPTURES X 1,000 CLIENTS



Source: Informe de Gestión 2012 de Superintendencia de Servicios Sanitarios

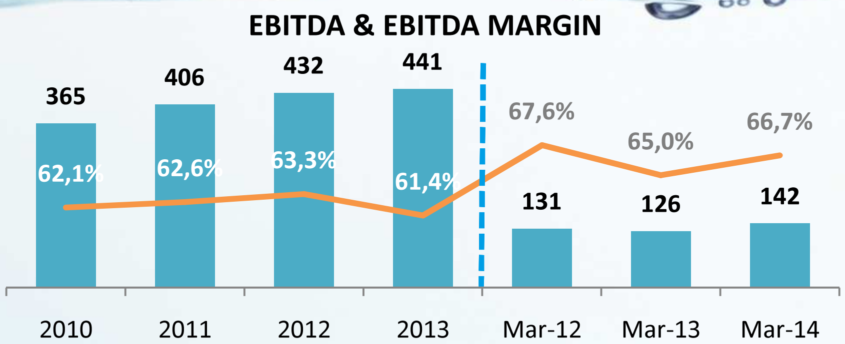
03 FINANCIAL PERFORMANCE

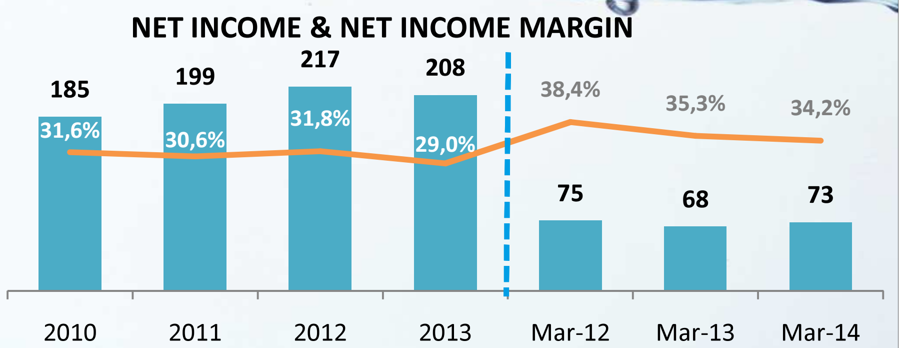
FINANCIAL PERFORMANCE
as of March 2014

Millions of USD

Revenue and EBITDA growth (CAGR) have been 5.3% and 4.7%, respectively, during the last 5 years.

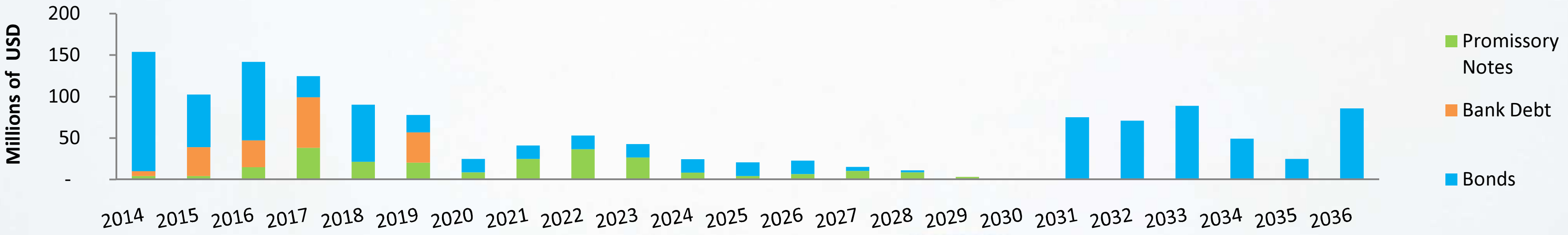
Dividend Policy: 100%





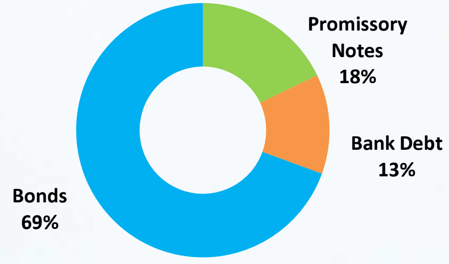
Source: Aguas Andinas

DEBT PROFILE
as of March 2014

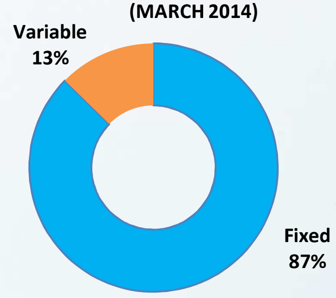


AA+ Local credit rating

DEBT BREAKDOWN BY INSTRUMENT
(MARCH 2014)



DEBT BREAKDOWN BY INTEREST RATE
(MARCH 2014)



Source: Aguas Andinas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